

EESL Strategy Workshop

January 17, 2023, Jaipur

Agenda

Time	Agenda	
10:00 – 12:00	<ul style="list-style-type: none">EESL: Overview of current and planned activities	<ul style="list-style-type: none">Challenges and opportunities
12:00 – 13:00	<ul style="list-style-type: none">Setting the Vision and ApproachAlignment with National Policy Priorities	<ul style="list-style-type: none">Program Focus AreasIntegration
13:00 – 14:00	Lunch	
14:00 – 16:30	Business models & Financing: <ul style="list-style-type: none">SuperESCO	<ul style="list-style-type: none">Public Sector and PSUsPrivate Sector and Institutions
16:30 – 17:30	<ul style="list-style-type: none">Approach for Business Plan DevelopmentMarket Assessment	<ul style="list-style-type: none">Technical ExpertiseProcurement Processes
17:30 – 19:30	Key Business Opportunities and Clients <ul style="list-style-type: none">RetailTrigenerationsChillersAir ConditionersCeiling Fans	<ul style="list-style-type: none">PumpsSmart Grid ServicesNet Zero ServicesIndian RailwaysBEE and StatesHealth and Education Sectors
19:30 – 20:30	Next Steps: Action for Way forward	
Additional Topics	<ul style="list-style-type: none">Building the brandCommunications & OutreachInstitutional mechanism for integrated approach	<ul style="list-style-type: none">Funding opportunitiesPartnershipsInternational and Regional markets