

















Rajiv Ratna Panda SARI/EI/IRADe



Plenary Address

The ASEAN Power Grid Summit 2018- Enhancing APG Investment Towards Regional Energy Optimisation"

21 - 23 May 2018, Hotel Crowne Plaza, Vientiane

The Lao People's Democratic Republic (Lao PDR)





















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- Brief About SARI/EI
- Overview of South Asia and It's Power Sector
- Cross Border Electricity Trade (CBET) in South Asia (SA)
- Indian Experience of Regional Power Grid Integration, Private Investment and Market Development.
- Lesson Learnt from South Asia Regional Power Grid and Market development in South Asia.
- Prospects: Why to Integrate ASEAN and South Asia Power Grid
- Opportunities Short Term, Medium and Long Term Outlook for Integration of ASEAN and South Asia Power Grid
- Stages for Power system Integration and Power Trade between ASEAN and SA Power Grid
- Possible Trans-Regional Transmission Interconnections South Asia and ASEAN Power Grid.
- Market Model for Power Trade between ASEAN and South Asia Power Grid- Development of Cross Border Transmission Infrastructure.
- CBET Investments Risk and Regional Investment Framework
- Way Forward







South Asia Regional Initiative for Energy Integration (SARI/EI)

- SARI/E is a long standing program of USAID started in the year 2000
- Program has consistently strived to address energy security in South Asia by focusing
 - 1) Cross Border Energy Trade
 - 2) Energy Market Formation and
 - 3) Regional Clean Energy Development
- SARI/EI-Phase IV (2012-2018): Key Outcomes

Three Key Development Outcomes through three Task Forces (TFs):

- 1. Coordinate policy, legal and regulatory issues(TF-1)
- 2. Advance transmission interconnections (TF-2)
- 3. Establish South Asia Regional Electricity Markets (TF-3)
- Demand Driven 'Bottom Up' Approach

Integrated Research and Action for Development (IRADe), a regional energy think tank-based in Delhi, India is the implementing partner.

Maldives

8 SAARC COUNTRIES

Pakistan Nepal Bhutan

India

Bangladesh

Bangladesh and India have Land Border with ASEAN region through Myanmar

Sri Lanka

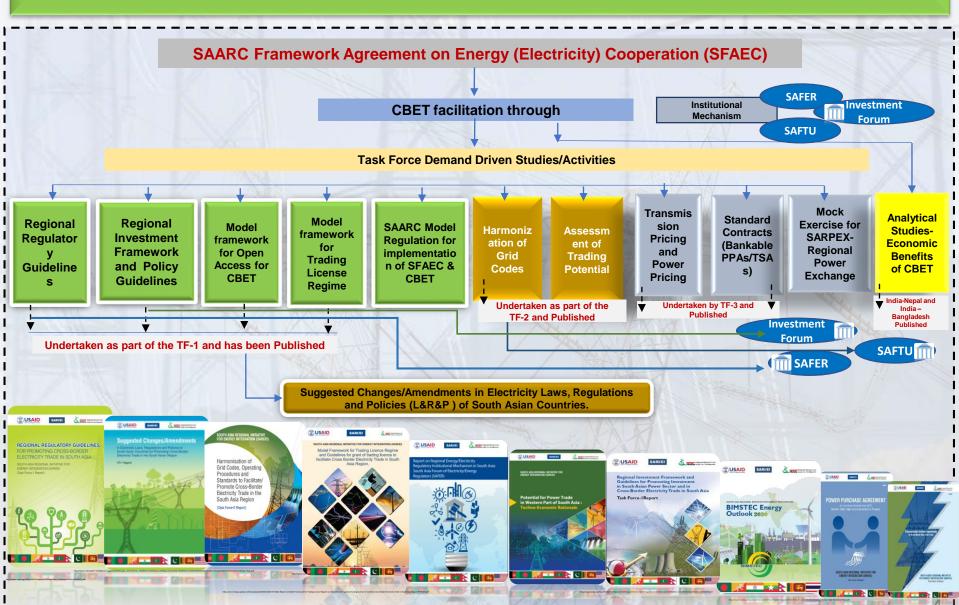
Task Forces are represented by Government Nominated members of level of Directors/Chief Engineers/Members etc. from Utilities, Regulators, planners, Power Exchanges of South Asian Countries. Project Steering Committee (PSC) is the apex body of the program and provides overall strategic directions. PSC members consist of Senior level officials from the country governments, SAARC, ADB, Independent Energy Experts/Diplomats.







SARI/EI Overall Framework for development of CBET and Regional Power Grid in SA









South Asia: World's Fastest Growing Region



Data Source: World Bank Data base

- South Asia Remains World's Fastest Growing Region (US \$3.3 Trillion).
- Economic Growth (EG) expected to pick up to 6.9 % in 2018 and further to 7.1 % on an average in 2019-20.
- South Asia 1.76 0.64 Billion 0.51 Billion 0.32 Billion Billion 1.32 Billion Billion

- Home to 1.76 billion, 23 % of world's population.
- India is the largest economy (US \$ 2.6 Trillion). in the region and geographically centrally located.
- High Economic Growth Drives Energy Demand Growth.
- Electricity demand in SA projected to grow at average rate of *5.2% annually from 2013-2040. Per capita energy consumption (963 KWh/Capita) is one of the lowest (World Avg. 2803)



Data Source: GDP, current prices-2017-World Economic Outlook April 2018-IMF Database







South Asia Power System -A Snap Shot



90, 0.022%

Afghanistan

- Small power system (1.3 GW)
- High Electricity Imports high, Hydro Dominated.
- Proposed interconnection with Central Asia and Pakistan

Afghanistan

system

Pakistan

Proposed interconnection with

Central Asia & Afghanistan

Mid sized (29 GW) power

Gas and Oil dependent. Import Electricity from Iran

Nepal

- Very Small power system (.9 GW)
- Under utilized hydro potential
 - Net importer of electricity now but potential to export in future

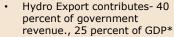
India

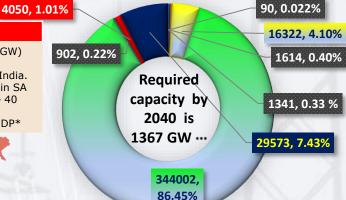
South Asia Power Installed Capacity





- Small power system (1.6 GW)
- Large hydro potential
- Net exporter of power to India. Champion of Hydro CBET in SA
- percent of government





■ Afghanistan Bhutan ■ Nepal

Sri Lanka

■ Bangladesh Pakistan

India Maldives

India

Pakistan

- Very Large Power System (344 GW), Largest energy consumer and supplier in SA region
- Third largest producer and fourth largest consumer globally**
- Large coal reserves, import of oil & gas
- Interconnections with Nepal, Bhutan and Bangladesh.
- **114 GW** of Renewable Energy (including Large

Maldives

Net Exporter of Electricity-exporting 5,798 Million Units in 2017

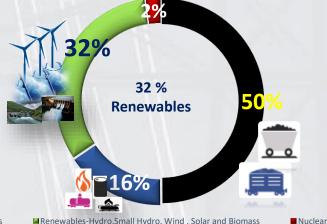
Bangladesh

Bangladesh

Bhutan

- Mid Size power system (16 GW) with high gas dependence
- Interconnected with India
- Declining Gas reserves-Resource Crunch, 660 MW import from India

South Asia Power Installed Capacity Fuel Mix -2018)



Sri Lanka

- Small power system (4 GW)
- Hydro capacity nearing full potential
- Focus on conventional (gas/coal) and renewable for future developments.
- High Peak Demand, Fuel mix is changing

Maldives

- Fragmented and very small power systems
- Diesel dependent, Limited possibility of interconnection

Sri Lanka

Diesel, Fuel Oil and Gas

Renewables-Hydro, Small Hydro, Wind, Solar and Biomass

Bangladesh and India have Land Border with ASEAN region through Myanmar







Regional Resource Potential: Hydro Potential: 350 GW!



Vast potential of hydro power:350 GW

Bhutan, Nepal, Pakistan, India have 30,83, 59, 150 GW respectively.

Nepal and Bhutan can build exported oriented hydro plants.

Significant Coal deposits in India and Pakistan.

Coal deposits in Bangladesh yet to be exploited effectively.

In addition ,there is a huge renewable energy resources like solar and wind.

Country	Coal (million tons)	Oil (million barrels)	Natural Gas (trillion cubic feet)	Biomass (million tons)	Hydro (GW)	Solar Power (Kwh/sq. m per day)	Wind Power (MW)
Afghanistan	440	NA	15	18–27	25	NA	NA
Bhutan	2	0	0	26.6	30	NA	4825
Bangladesh	884	12	8	0.08	0.33	3.8-6-5	Limited Potential
India	90,085	5,700	39	139	150	4-7	1,51,918
Maldives	0	0	0	0.06	0	NA	NA
Nepal	NA	0	0	27.04	83	3.6-6.2	3000
Pakistan	17,550	324	33	NA	59	5.3	24000
Sri Lanka	NA	150	0	12	2	NA	25000
Total	108,961	5,906	95	223	349.33		208743

Source: SAARC Secretariat (2010) for Bangladesh, Bhutan, India, Nepal, Sri Lanka; CWC (2005) for Indian States and WAPDA (2011) for Pakistan and Other Sources

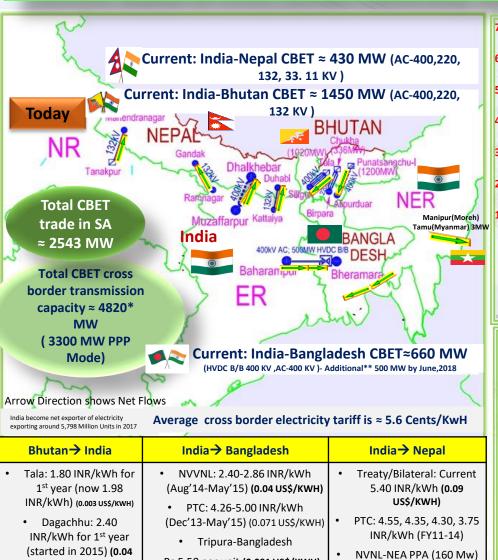




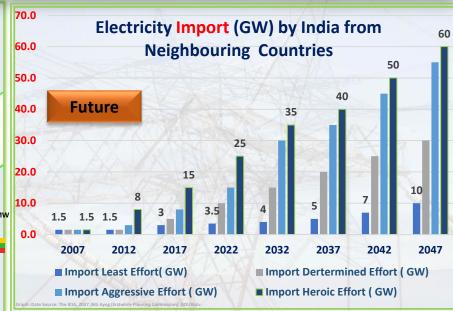


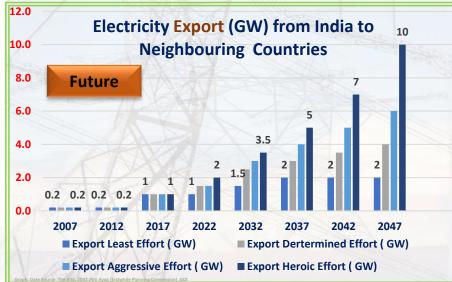


Current Status of Cross Border Electricity Trade (CBET) and Future Trading Scenarios



Rs 5.50 per unit (0.091 US\$/KWH)





Source: Compiled from various resources, News Paper articles etc.

** https://www.dhakatribune.com/bangladesh/power-energy/2018/05/17/500mw-to-be-imported-from-india-in-june

* Total maximum transfer capacity of lines

US\$/KWH)

INR/kwh 3.60 (0.05

US\$/KWH)





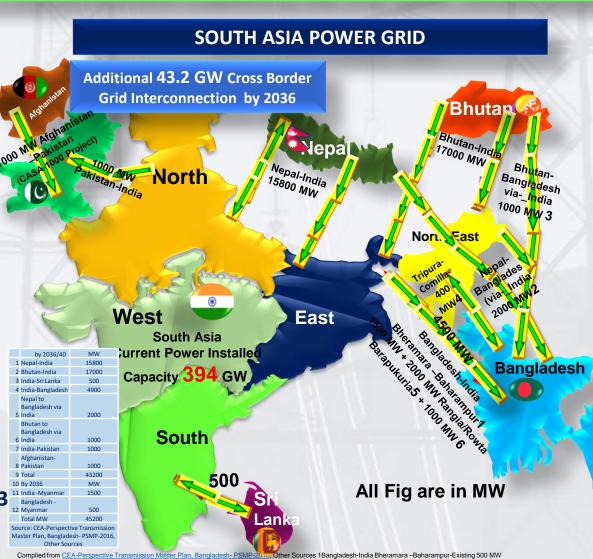
South Asia Power Grid: Transmission Capacity by the year 2036/2040

2 From Nepal 1,000 by 2030 Power import by using Case 3 T/L (upgrade to 765kV AC) and

From Nepal (Purnea -Barapukuria), 1,000 by 2025, Power import by using Case 3 T/L (initially

disconnected from Indian System

- **Significant Transmission System** Interconnection (Both AC and DC) are Planned and Proposed.
- **Total current CBET cross border** transmission capacity ≈ 4820 MW
- 43.2 GW additional Cross Border Transmission Inter. Capacity by 2036.
- Large scale hydro power development in **Bhutan and Nepal.**
- Additional 500 MW* capacity (India-Bangladesh) by June, 2018.
- India-Bhutan: Mangdechhu -720 MW by November, 2018
 - 21,200 MW Punatsangchhu-I Hydroelectric Project likely to be completed by Mar'2022 and
 - 2 1,020 MW Punatsangchhu-II Hydroelectric Project likely to be completed by Mar'2021 are at advance stage of construction.
- By the end of 2018 2543+500+720= **3763** MW South Asia Power trade
- By the end of 2022-3725+1200+1020+= 5983 MW South Asia Power trade



3 Bhutan-Bangladesh via-_India 1000 MW-Bongaigaon/Rangia -Jamarpur1,000 by 2030-Power import from Bhutan

4 400 MW by 2020 (100 MW existing) Construction of HVDC (500MW) in Comilla Construction of HVDC (500MW) in Comilla S/S. Some load (100 MW) in Comolia (N) S/S will be

https://www.dhakatribune.com/bangladesh/power-energy/2018/05/17/500mw-to-be-imported-from-

5 1000 MW by2023 and 1000 MW by 2025 (Power Import Using Case 2 T/L (± 800KV HVDC) 6 1000 MW by 2030 Bibiyana-Meghalaya (PSPP)









Indian Experience of Regional Power Grid Integration and Market Development













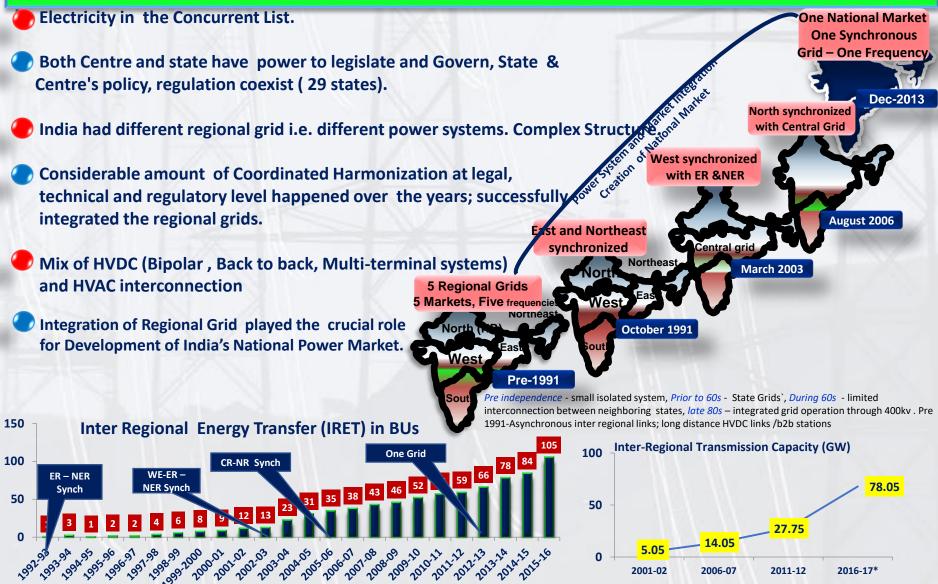






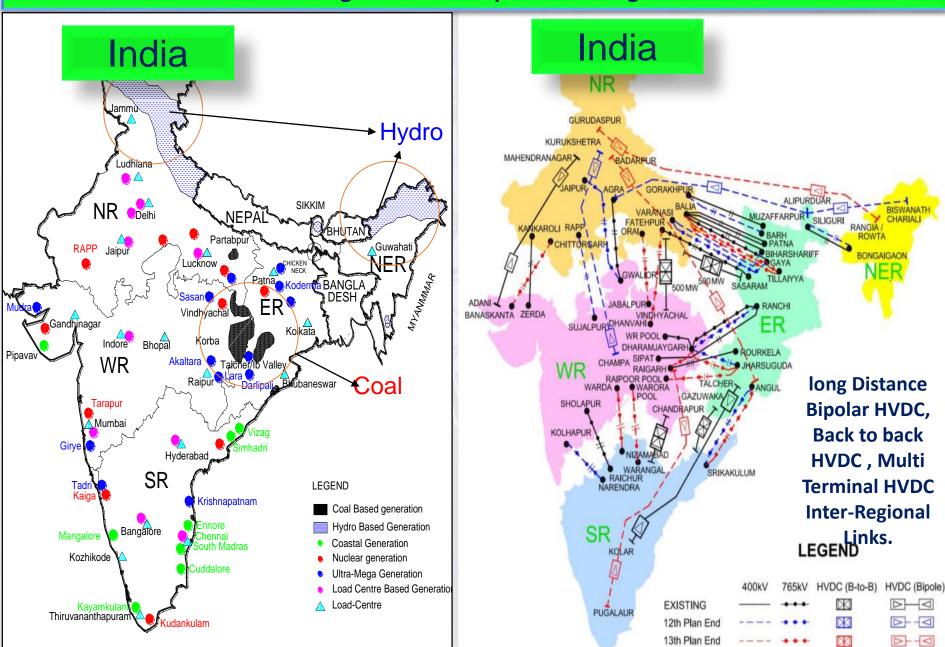


India's Power Sector Experience: It's Relevance towards Integration of Power system and Market Integration Development in Regional Context



Systematic regional planning, grid integration, coordinated harmonization- 9 BUs in 2002 to 105 BUs of IRET by 2016

India's Power Sector Experience: It's Relevance towards Integration of Power system and Market Integration Development in Regional Context

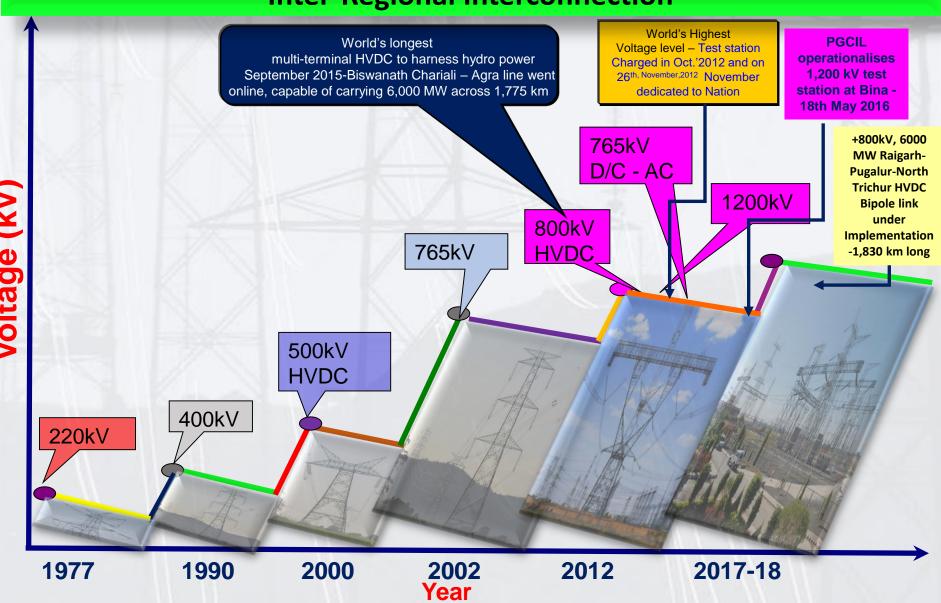




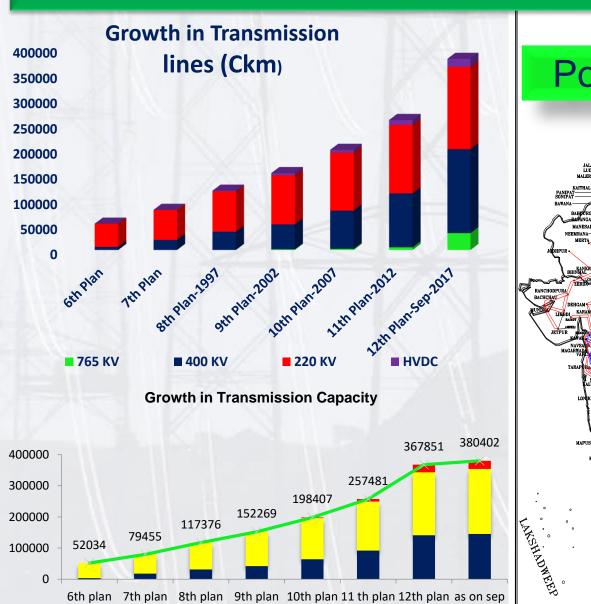




India- Ultra High Voltage and Extra High Voltage Transmission for Inter-Regional Interconnection



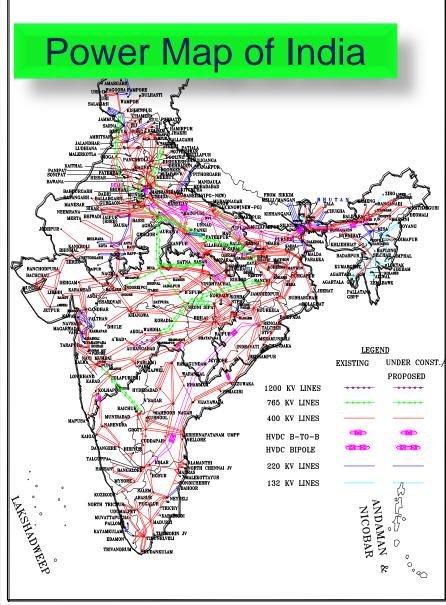
Growth in Transmission Capacity



JV/private

Central

State



2017



2003

Post

2003

Post

2008

SARI/EI



Carefully Designed Power Sector Reform for Investment and Market Development

 Private Urban Licenses 1910 Vertically Integrated State Electricity Boards, Planning-CEA, Electricity 1948-**Supply Act** Central Sector Generation-NTPC (1975), NHPC(1975), NEEPCO (1976), NPCIL (1987); 1975-**Transmission-PGCIL(1989)** 89 • Opening up of Generation Sector, Independent Power Producers, Electricity Supply Act 1991-Amended (1991), Mega Power Policy (1995), State Reform Acts- 9 states passed State 96 Reform Acts, Unbundling & Privatisation of Orissa SEB (1995); followed by HR & AP • Electricity Regulatory Commission Act; Setting up Independent Regulatory Commission-1998 **CERC and SERC** Electricity Bill Introduced (2001), Report on SEB dues, Privatisation of Delhi, Power Trading 1998 Corporation (1999) 2002

Single buyer model

Reforms **Introduce**

Single buyer continued in some states

> Multibuyer-Seller **Market**

- Land Mark EA-2003 Passed; Creating competition in the industry, De-licensing Generation,
- **Competition in** the Sector, Open Access, Trading as Distinctive Activity and Power Market **Independent System Operator**

• Holistic Development of Sector, Competition with Regulatory Oversight (EA-2003), 2005 -National Electricity Policy, 2006 – National Tariff Policy National Tariff Policy, 2008-Hydropov er Policy, R-APDRP, Rural Electrification, NAPCC

> Competitiv e Power Market/PX

 Competitive Power markets, Open Access Regulations (2004,2008), Evolution of Power Exchanges (PXs), products at PXs, ISO, Power Market Regulation, Cross Border Trade of **Electricity Guideline, CBR & Draft CBTE Regulation**

With the Legal Framework mandated under EA Act-2003, Power Trading and Power Market Developed – Legal, Regulatory Framework is Important, though Initially friendly Guidelines/Regulation and calibrated approach were adopted to promote investment and Market Development





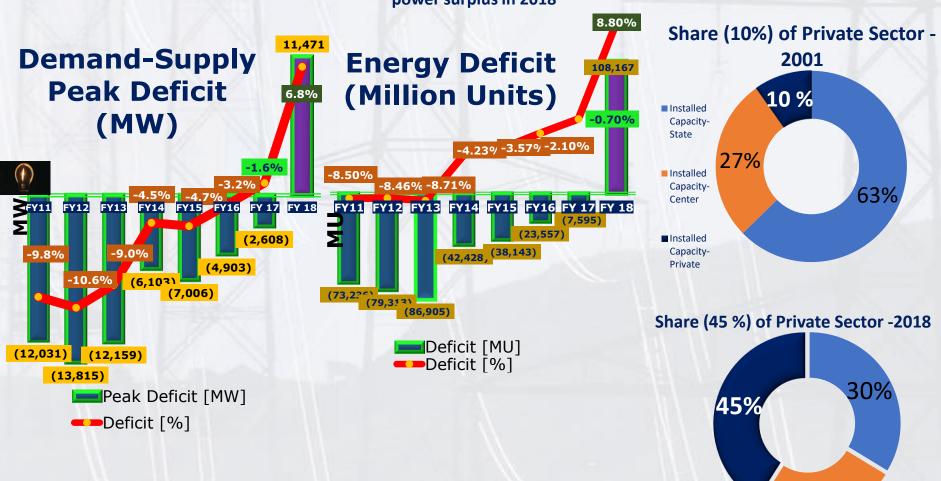




25%

India: Demand-Supply Scenario, Private Sector Investment

The demand-supply deficit has progressively reduced over the last five years. For the First time India is expected to be power surplus in 2018



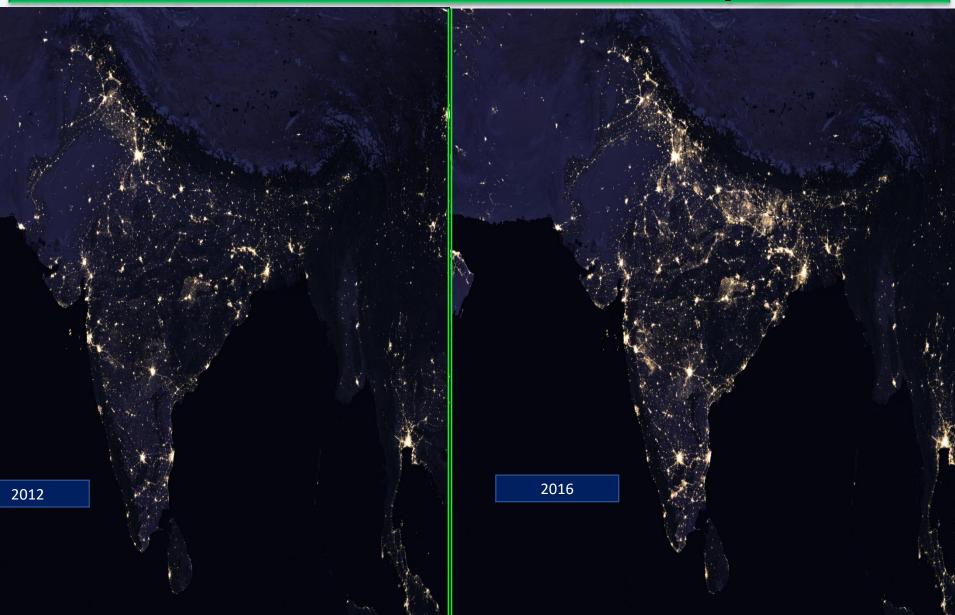
High Deficits: In 1997 Energy and peak deficits were 11.51% and 17.97% respectively, Country Recorded the lowest ever demand-supply gap (2017) both in terms of energy (-0.70 %) and peaking (-1.6%)







India Power Sector Growth Impact











Power Market in India-What is the benefit for the Consumer?





















Power Market in India

Competitive Power Market 8.00

30+ 600+ **Transmissio** Generating

2 Power **Exchanges**

Stations

70+ **Distributio** n Utilities

System Operators 1 NLDC, 5 LDCs,

29 State SLDCs

n Licensees

43 Trading

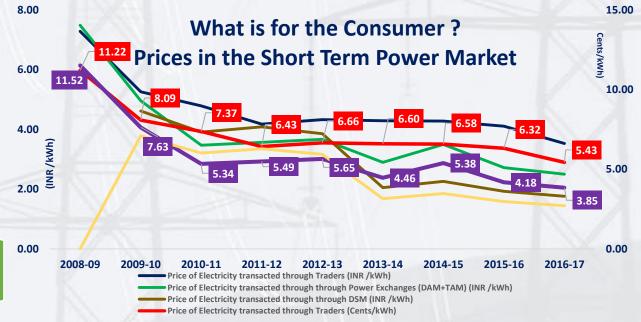
Licensees



(Central Electricity Regulatory Commission-CERC) 29 State Regulators (State Electricity **Regulatory Commission-SERC)**

Complex framework : More like a continental Market Structure

> Market Participants > 3000 Nos Transactions ~ 45,000 Nos./yr



- > Price have gone down due to competition, choice and market. Benefit to the Consumer
- Price through Exchange: ₹7.49 /Kwh (11.5 Cents) in 2009 to ₹2.5/ /Kwh (3.8 cents) in 2017
- Price of Electricity (Trader): ₹7.29/Kwh (11.2 Cents) in 2009 to 3.53/Kwh (5.4 Cents) in 2017



₹ 240 Billion (4.2 Billion US \$) Size of Bilateral

Trader Market ₹ 145 Billion (2.43 Billion US \$)

Size of PX Market ₹ 95 Billion (1.59 Billion US \$)

ST power market transaction in FY 2017 was 119.23 BU or 10.3 % of total power procured

Trader-33.51 BUs, Power Exchange-41.12 Bus, DSM-23.22 Bus, Transacted Directly between DISCOMs -21.38 BUs

- Bilateral Transactions through traders
- Transactions through
- between DISCOMS
- Long Term Transactions

Size of Short Term

Power Market





How Indian Power Market Development Benefited Cross Border Power Trade!

Country	Current CBET Trading Arrangements	Type of Transaction i.e. Negotiated (G to G) based on Negotiation or Market determined		
Bhutan (Exporter) → India	Chukka (336 MW) , Kurichhu (60 MW) Hydro Projects – Long Term Contracts	Negotiated (G to G)		
	Tala Hydro Project (1040 MW)-Long Term Contract	Negotiated (G to G)		
	Dagachhu Hydro Project (126 MW)	Commercial		
	Contract with TPTCL (Trader) (Long Term)- Sold in India Power market *			
India (Net Exporter) → Bangladesh	Long-term contract with NVVNL for 250 MW	Negotiated (G to G)		
	Medium-term contract with for 250 MW	Market determined /Commercial		
	160 MW India-Tripura	Negotiated (G to G)		
India(Net exporter) →	Bilateral contracts / Treaties to the tune of 300 MW	Negotiated (G to G)		
Nepal	130 MW More	Market determined /Commercial		



Even though CBET Policy Governing Framework is mainly through Bilateral Agreements/MoU between Countries. Commercial /Market form of CBET and Price Discovery is established (Mix of Long, Medium, Short and Power exchange based CBET ***)





Lessons Learned from South Asia Power Grid development, CBET & Development of Regional Power Market

Deepening bilateral trade, accelerating the implementation of planned projects. Mix of AC/HVDC connections for safe and secure integration of power system.

Disseminate the positive benefits of trade, making consumer central in CBET argument.

While deepening bilateral trade, recognising the market form of trade- allowing bilateral trade on commercial/market basis.(Out of 2543 MW, ~ 510 MW -commercial/market basis).

Bottom up Approach for Regional Regulatory Framework (RRFs) for CBET & Institutionalisation of CBET process: Coordinated Harmonization through existing mechanism for CBET only, This will make preparation /adoption of regional regulation acceptable easy and acceptable. RRFs are important.

Strong level of operational, system operator, technical/grid code harmonization, Joint Planning, imbalance settlement mechanism via formal/informal Institutionalised process is a prerequisite

Innovative ways to address legal issues, without pursuing long process for amending Laws

Opening up of electricity sector guided by respective national priorities with the aim of promoting competition*, Regulatory & Technical capacity building. Opening of Power Exchange for CBET

No preconditions such as sector reform, unbundling etc for CBET, Co-existence of different degree of market reform in different South Asian Countries.

Taking steps for trilateral cooperation/trade, sub regional, transit trade (India-Bangladesh-India) Road to Regional full scale Multilateral trade is through bilateral, trilateral and sub regional route. Allowing CBET through Power Exchange (Gradual opening of Products**)

Challenges

- ✓ Different of policy, legal, and regulatory mechanisms
- ✓ Countries are
 Different stage of
 power sector ,
 depth of regulatory
 framework
- ✓ Building Strong of transmission system interconnections;
- ✓ Developing
 Regional Electricity
 Markets from
 bilateral markets

^{*} SAARC framework agreement for energy cooperation (electricity)





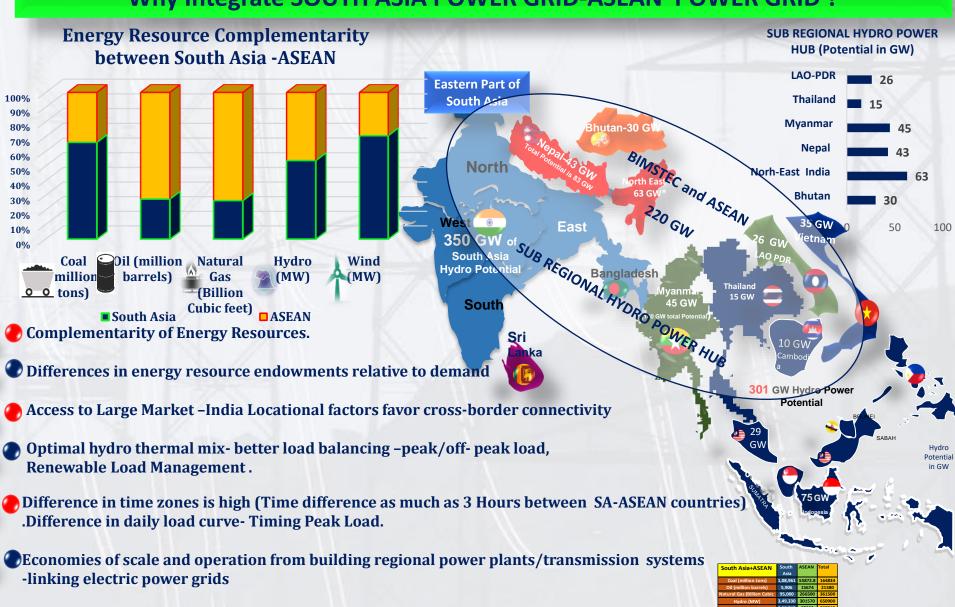
Prospects - Why Integrate SOUTH ASIA POWER GRID-ASEAN POWER GRID?







Why Integrate SOUTH ASIA POWER GRID-ASEAN POWER GRID?



Improved energy security and reliability via diversification of supply, Reduced environmental damage- access to clean sources such as







Opportunities –

- Short
- Medium and
- Long Term Outlook

for Cross Border Power Trade and Integration of ASEAN & South Asia Power Grid





Opportunities –

Short Term Outlook

for Cross Border Power
Trade and Integration of
ASEAN & South Asia
Power Grid





Myanmar

 \star



The Philippines

Opportunities for Power Trade Integration ASEAN and South Asia Power Grid- Short Term Outlook

- ◆ Taking Steps to increase import of electricity form South Asia (i.e. through India) to ease out power shortage situation and increase the power availability in Particularly in Myanmar (Bridge Country Between South Asia and ASEAN)
- Establish more no. of HV cross border transmission interconnection across borders and build evacuation capacity to main load centers.
- Accessing Power Market in India, A Vibrant power market & power exchange platform exist. Multiple source for best Price Pick.
- Competitive Price- APCC, Trader and PX price are 5.3, 5.4 and 3.8 cents/Kwh respectively-Taking Advantage of Indian Power market
- Low Hanging Fruit- Tie up PPA with the Projects







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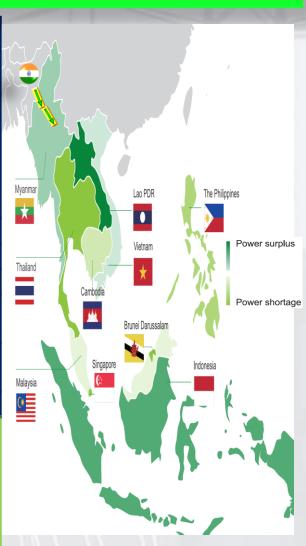




Opportunities – Short Term Outlook for Power Trade & Integration ASEAN and South Asia Power Grid

Country**			Indian Average Power Price - 2016***			Potential Saving -Million USD -Benefits for ASEAN countries (with out taking in to account Transmission cost)		
	ASEAN-5's average electricity tariffs in 2015 (USD/Kwh) & Myanmar *	ASEAN-5's average electricity tariffs in 2015 (Cents/Kwh)) & Myanmar*	Price from Power Exchange (Cents/Kwh)	1.1	Average Power Purchase Cost (Cents/Kwh)	Purchase from Exchange (1000 MW round Clock 1 year)	Purchase from Trader (1000 MW round Clock 1 year)	Purchase (1000 MW round Clock 1 year) at a Price of APCC
Indonesia (PLN)	0.09	9		1		455.52	324.12	332.88
Malaysia (TNB)	0.08	8	\			367.92	236.52	245.28
Myanmar	0.068	6.8 (7.9)		P		262.8 (359)	131.4 (227)	140.16 (236)
Philippines (MERALCO)	0.18	18	3.8	5.3	5.2	1243.92	1112.52	1121.28
Singapore (Singapore Power)	0.15	15				981.12	849.72	858.48
Thailand (EGAT)	0.10	10				543.12	411.72	420.48

^{*} Source: REGIONAL COMMENTARY October 2016 ASEAN-5 Power Sectors-Given the liberalised power sectors of Singapore and the Philippines, their electricity tariffs are market-driven. However, the electricity rates of the other ASEAN-5 members are regulated and controlled by their respective governments. Myanmar -Electricity Tariffs: Wide range 35 – 150 kyats/kWh; "Domestic tariffs" – largely residential customers 35-54 kyats/kWh; Non-residential customers 75-150 kyats/kWh. Industrial users pay 75 kyats per unit up to 500 units; 100 kyats from 501-10,000 units; 125 kyats from 10,001-50,000 units; and 150 kyats from 50,001 to 300,000 units (Average 92.5 kyats/kWh (Apprx-6.8 Cents/Kwh) is taken for Calculation) ()- Tariffs for gas-based power are close to Ky 105/kWhMyanmar (Apprx-7.9 Cents/Kwh)-Benefits in Million USD ** Only ASEAN countries whose Data were available in the Public Domain were taken in to consideration.***-CERC Annual Market Monotioring Report- 1USD@ 65 INR



Short Term Outlook-Myanmar can Potentially save around 227-359 Million US \$ for 1GW import from SA(India)



Opportunities –

Medium Term Outlook

for Cross Border Power Trade and Integration of ASEAN & South Asia Power Grid





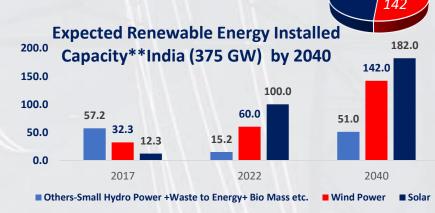




Opportunities – Medium Term Outlook for Cross Border Power Trade and Integration ASEAN and South Asia Power Grid

- To take steps to accelerate the development of hydro power for Export of Surplus Only. South Asia Power Demand is high (SA needs 1367 GW of installed capacity by 2040), build transmission interconnection (India, Bangladesh)
- Hydro rich ASEAN countries can focus on tapping South Asia market.
- High Renewable Energy Growth in SA (375 GW of RE* in India by 2040-182 GW Solar and 142 GW wind). Power system needs a flexible, fast responsive with Demand response to address intermittence. 53 GW of Spinning reserve requirement for India only by 2040.
- Hydro power and natural gas of ASEAN can provide balancing support-shall help in <u>renewable energy</u> <u>integration</u>. Exploiting the Ancillary Market in India. This will improve the viability of hydro projects.
- Both reservoir and pumped storage hydropower ** and gas are flexible sources of electricity- that can help to address intermittence wind and solar

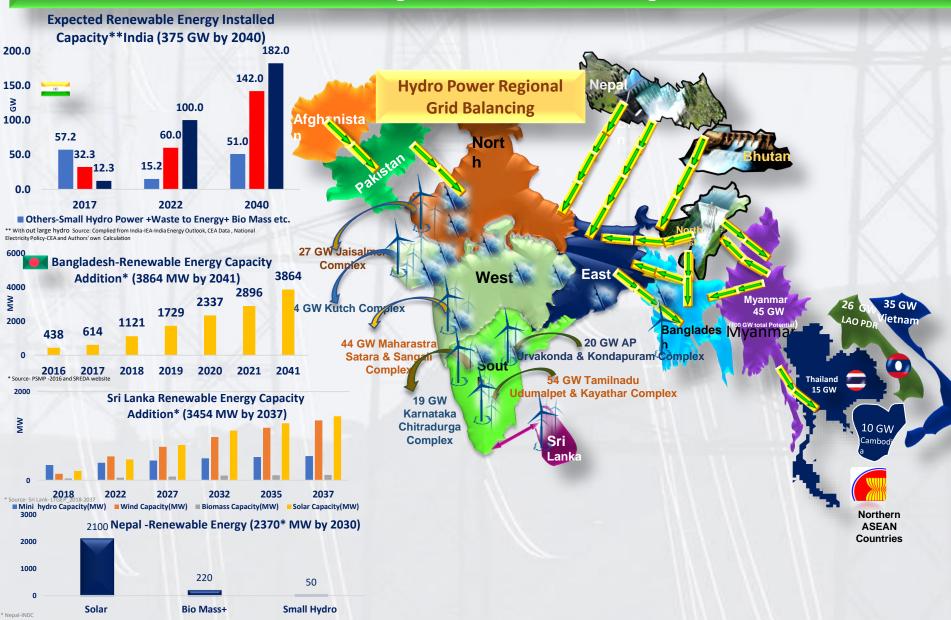
South Asia Power Required Capacity* in GW by 2040 7 _ 67.8 14.8 11.7 173 19 Total 1367 GW **ASEAN** Neighbor 1075 Afghanistan Bangladesh Bhutan India ■ Sri Lanka Nepal Pakistan

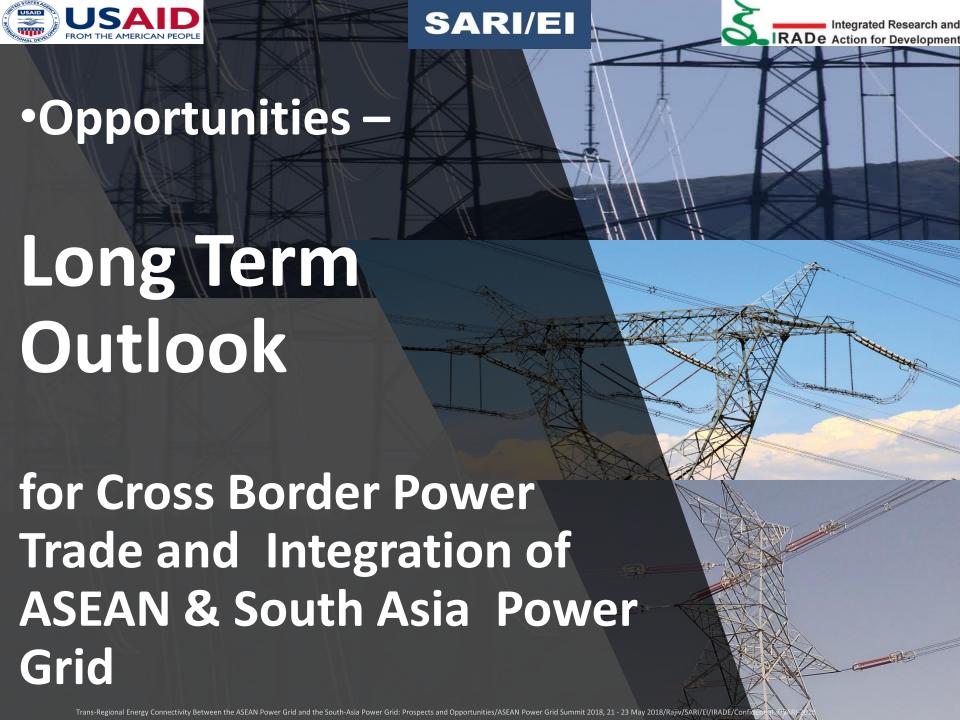


^{*} Do not include Large hydro

^{**}Storage hydropower (including pumped storage) currently represents 99% of the world's operational electricity storage

Regional Hydro Power (ASEAN and South Asia) can help in Inter-Regional Renewable Energy Grid Integration and Grid Balancing

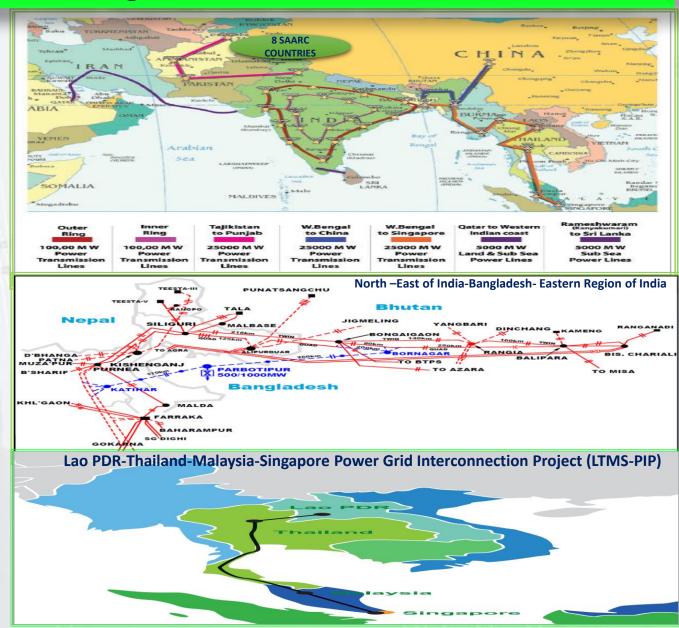




Opportunities – Long Term Outlook for Cross Border Power Trade and Integration ASEAN and South Asia Power Grid-Trans –Regional Grid: ASEAN-South Asia-Central AsiaN

- Cross Border Power Trade is Increasing Significantly in the South Asia and ASEAN and GMS Region. These region complementarity is very high.
- India-Myanmar Grid Connection
- Myanmar the Energy Bridge between Regions (SA-ASEAN)
- North –East of India-Bangladesh-Eastern Region of India
- Lao PDR-Thailand-Malaysia-Singapore Grid Interconnection Project (LTMS-PIP)
- CASA-1000- Central Asia-South
- Pakistan-India and Pakistan-Iran
 Power Link

Many countries have low per capita electricity consumption and access of electricity one of the lowest). Asian region untapped energy resource is very good.

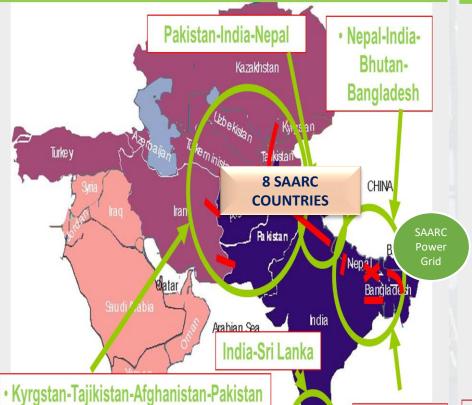


iource: National Power Relt Way-IPPAI-Fnergizing the Country by offering Plug-and-Play 2AY7 Power • Harnessing the notential of transnational nower trade in Asia from Tailkistan to Singan

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SAARC Energy Grid: Power and Gas Grid

SAARC Energy Ring – Power Grid



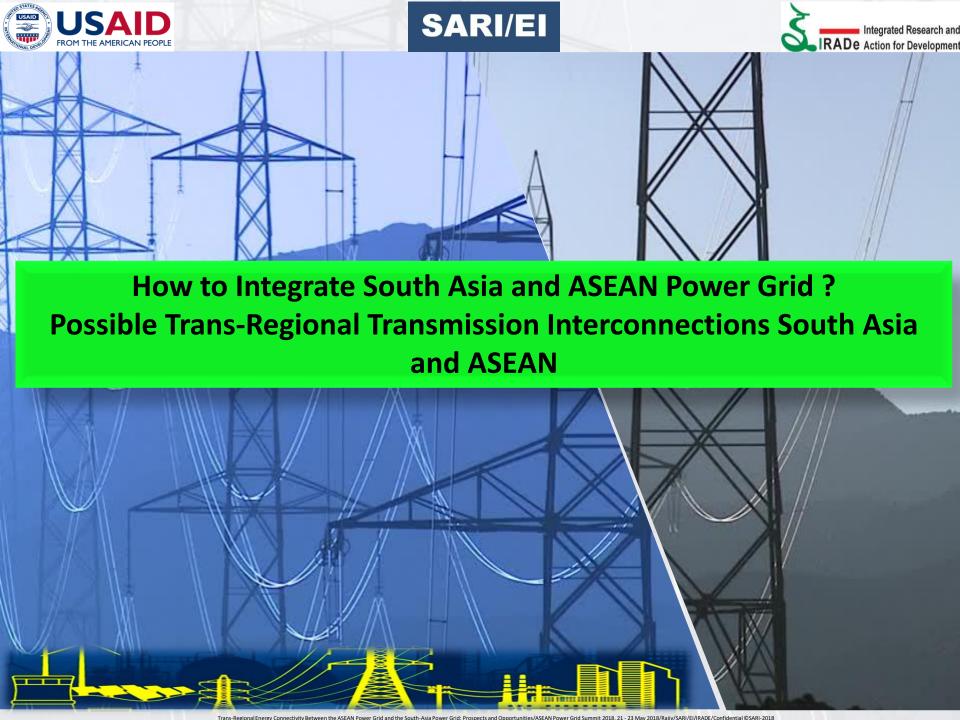
- Tajikistan-Afghanistan
- Turkmenistan-Afghanistan
- · Iran-Afghanistan



SAARC Energy Ring- GAS GRID



Pipelines from the east and the west can further be extended to Nepal

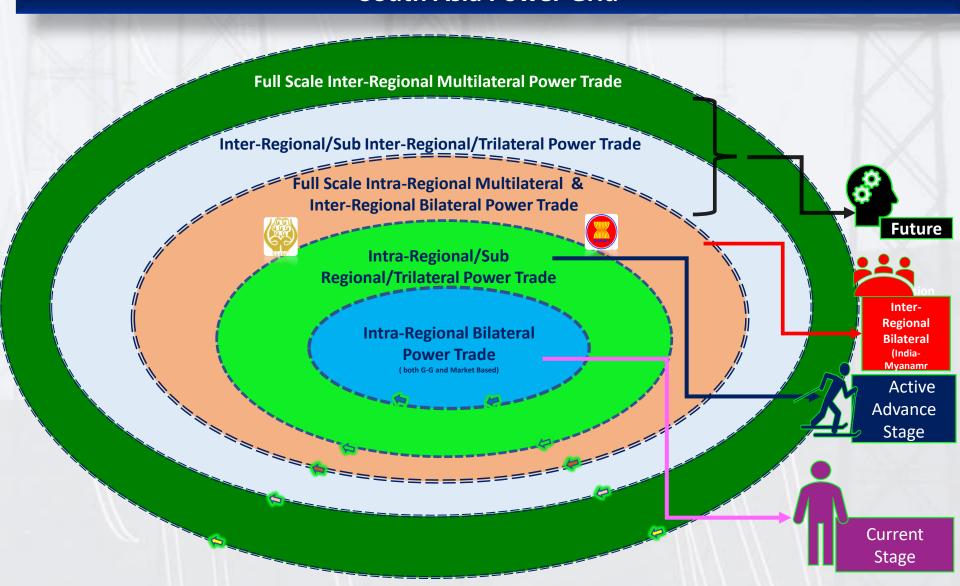


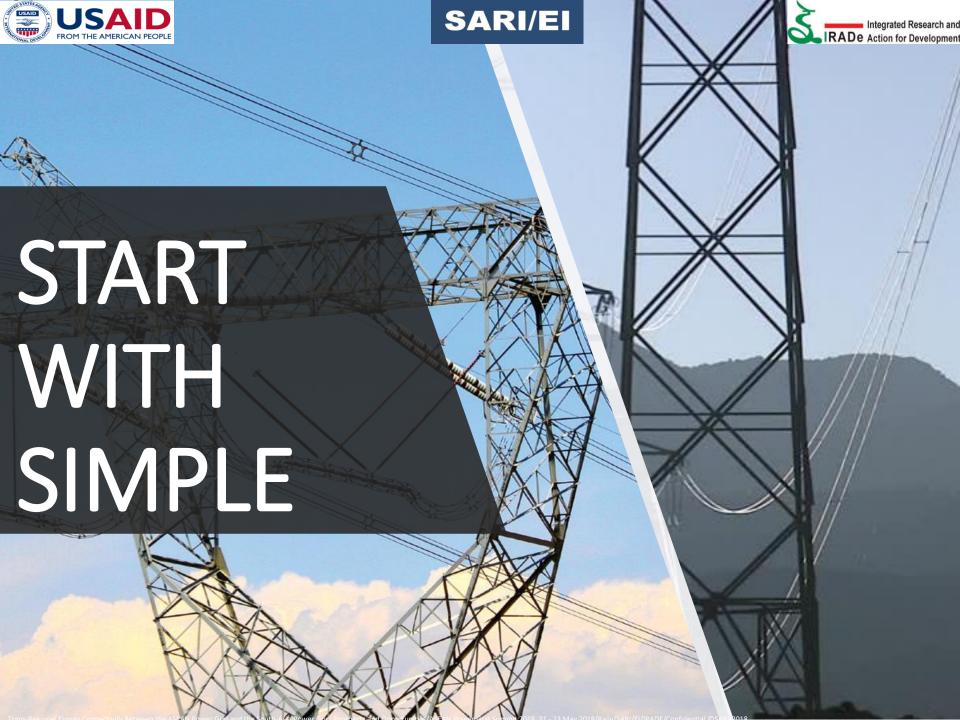






Stages for Power system Integration and Power Trade between ASEAN and South Asia Power Grid







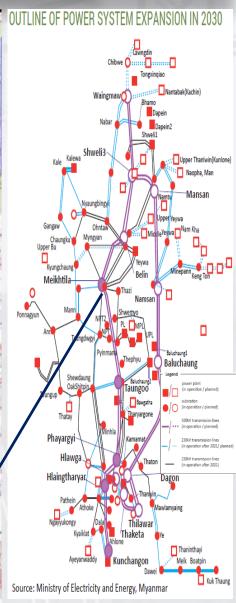


Possible Interconnection - South Asia-ASEAN

- **Considering the** terrain, possible interconnection with India could be through the state of Manipur / Mizoram(India) through Myanmar to **ASEAN**
- The interconnection possibility with Bangladesh is also needed.
- While larger interconnection will take time, steps should be taken to increase more no. of border town interconnection with India.





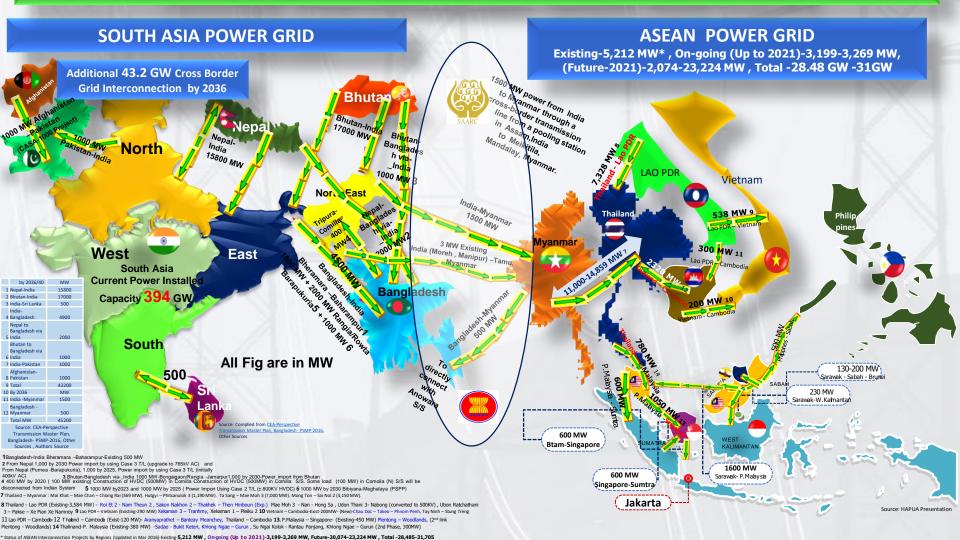


India and Myanmar exploring the Possibility of developing a coal based power plant at Kalewa





Possible Interconnection - South Asia-ASEAN



ASEAN+ South Asia Power Grid -Will be one of the world's Largest Integrated Trans-Regional Power System by 2040 = 1996 GW (1367* GW + 629** GW)





Power Market Model/Options for Power Trade between ASEAN and South Asia Power Grid and system Integration













Market Model for Power Trade between ASEAN and South Asia Power Grid- Development of Cross Border Transmission Infrastructure

Approach for Development of Cross Border Transmission Infrastructure & it's economic utilization 1500 MW Capacity Corridor 900 MW Long Term 375-450 MW Short/Medium Term 150-225 MW through Power Exchange **Market Segment Balance Product Portfolio**







Cross Border Electricity Trade Investments: Risk

Why Inter-Regional Cross-border Electricity Trade Investment are Risky

- Project risks in general tend to be high with out a comprehensive Policy, Regulatory framework for large CBET project development.
- Inter-Regional Cross-border element greatly amplifies the risks due to geopolitical, economic and trade related factors.
- Even projects that appear to have feasible, rationale, economical in practice struggle to get it financed and built.
- Project risks in general tend to be high in countries without wide experience on large project development and cross border trade.



Political: What happens if for political reasons the flow is prevented in the exporting, intermediary (if relevant) or importing country?



Regulatory: What happens if the domestic Policy, regulatory framework changes which impacts rnment, of Int CBETproject/Investment? What is the protection



What **Economic:** happens if the economic assumptions on the project changes? What is the protection available to buyers and sellers?



Trade Barrier: What happens if a tax or duty that affects the economic fundamentals is imposed?



Infrastructure: What happens if the infrastructure to transfer the energy is not built or is not available when needed?





Need for Comprehensive Investment Friendly Inter-Regional Investment Framework for Inter-Regional Power Trade between ASEAN and South Asia

Inter-Regional Cross border power trade

- Guidelines/ procedures/ frameworks for undertaking Inter-Regional / Inter-Regional –bilateral CBET generation and Transmission projects
- Transmission Planning: (Inter- Regional Planning)
- Technical & Operation challenges grid code
- Transmission pricing framework
- Open access rights, Power market framework
- Deviation settlement mechanisms
- Legal & Regional regulatory framework for CBET.

PPP attractiveness

- Contractual framework
- Royalty regimes
- Standardize contract documents (PPA & TSA)
- Single window clearance
- · Regional skill development center
- BOO, and BOOT business models under PPP
- Guarantee against expropriation



For investment protection

Legal, Regulatory

issues

- Protection of Investment
- Dispute settlement mechanism
- Contract enforcement
- Regional Regulatory framework
- Regional Investment Protection Treaty
- International investment agreements (BIT, FTA)

Policy drivers and inhibitors

- Repatriation of profits and tax on expatriates income
- Minimum capital requirement
- · Protection of foreign investment
- Outward direct investment
- · Limits on foreign equity participation
- Stable tax regime and Corporate governance

Incentives offered to developers

- Fiscal benefits Tax holidays
- Concessional interest rates
- Incentives Export incentives, Exemption of electricity duty and excise duty
- Off-taker Risk:-Addressing through Currency hedging (Currency swaps, options, forward contract)
- USD denominated PPA









Way Forward

- Start with Inter-Regional Bilateral Power Trade: Bilateral flows under a commonly accepted legal and contractual framework creates confidence. Prior to investing in specific cross-border assets, simple trading mechanism provides confidence.
- Detailed Transmission planning study: Need to carry out detailed study for transmission interconnection between South Asia and ASEAN through Myanmar.
- Sub Regional Approach. BIMSTEC and ASEAN can cooperate among each other. Expedite the signing of the BIMSTEC Trans-power exchange and grid interconnection, hydropower development, energy security. Myanmar is the gateway to ASEAN.
- Learn by doing From the Experience: Trade will throw valuable experiences. Create the institutional structure and capabilities that can record/retain that experience and put to use at the investment stage.
- **Example 2 Keep up the Momentum and Visibility:** Large scale Investment will require much more than trade. Keep building on the institutional structures, treaties and agreements that will provide long term visibility.
- Capturing the Need of Non-Energy Benefits of Hydro: Non-Energy Benefits of Hydro needs to be captured in the context of Renewable Energy Integration and Grid Balancing. Need to build Market Mechanism. Declaring Hydro as Renewable Energy.
- Harmonization/Coordination of Policy and Regulations: Regional policy and regulatory framework, Regional Transmission master plan for CBET. Regional Regulatory framework.
- Integration of power markets: Balance mix of Negotiated and Commercial/market determined Tariff for CBET.
- Investment Friendly Investment Framework: Investment Friendly Inter-Regional Investment Framework for Inter-Regional Power Trade



















"You can't cross the sea merely by standing and staring at

the water." - Rabindranath Tagore

















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Energy Overview of South East Asia

Lao People's Democratic Republic (LAO PDR)

Significant hydropower potential with aims

Bandar Seri Beg

to export to neighboring countries.

Myanmar Low levels of energy access and high reliance on biomass and hydropower; increasing domestic gas production.

Thailand

Second-largest energy consumer; oil and gas producer, but increasingly dependent on imports; gas is primary fuel in electricity.

Cambodia

Low levels of energy access and low per-capita energy demand; potential for oil and gas production.

Singapore

Key global refining and petrochemical hub and developing gas-trading hub; almost entirely dependent on energy imports.

Indonesia

Largest energy consumer, rising domestic needs has led it to reorient some energy production to domestic market; world's largest coal exporter and major LNG exporter.

South

Asia

Naypyidaw

lientiane

Phnom Penh

Lumpur

Singapore

Jakarta

Bangkok

Viet Nam

Growing energy demand has led to increasing imports despite domestic production of fossil fuels; making progress towards introduction of nuclear power.

Philippines

Heavily dependent on imports; world's second-largest geothermal power producer.

Malaysia

Third-largest energy consumer; world's second-largest LNG exporter in 2014; oil exporter, but not a net producer.

Brunei Darussalam

Significant producer and exporter of oil and gas; gas is dominant fuel in electricity.







Potential implications and benefits of enhanced power grid interconnections South East Asia

Lao PDR

with other countries could help attract

export-oriented hydropower resources.

Manila

Bandar Seri Begawa

Expanding interconnection capacity

investment to further develop

Link to

South

Asia

Naypyidaw

Vientiane

Bangkok

Phnom -

Penh

Kuala Lumpur

Singapore

Myanmar

Could boost export earnings from export-oriented hydropower projects.

Thailand

Electricity imports could reduce the need to build new gas-fired power plants to meet growing domestic electricity demand.

Cambodia

Could increase export earnings by fostering the development of export-oriented hydropower projects.

Singapore

Electricity imports could enable greater diversification of its power supply, away from the existing heavy reliance on natural gas, and possibly reduce electricity costs.

Indonesia

Connections with Peninsular Malaysia could enable more efficient operation of power plants; a connection between Kalimantan and Sarawak could reduce the use of expensive oil- and diesel- fired generation in Kalimantan.

Source: IEA-WEO-2015-Southeast Asia Energy Outlook

Viet Nam

Electricity imports could reduce the need to build new gas-fired and coal-fired power plants, thereby reducing LNG and coal imports.

Philippines

Electricity imports could enhance its energy security, particularly as it currently imports most of the fuel for power generation.

Brunei Darussalam

Electricity imports from neighbouring countries could enable gas exports to be increased, by reducing use of gas in the power sector.

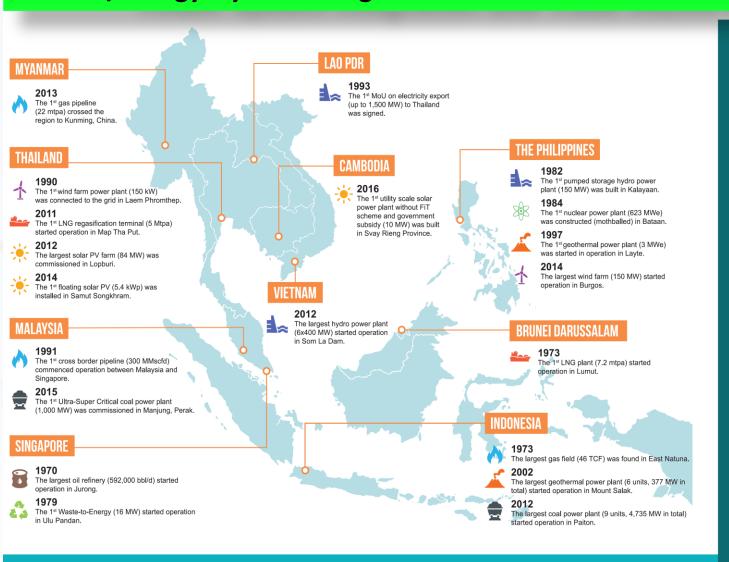
Malaysia

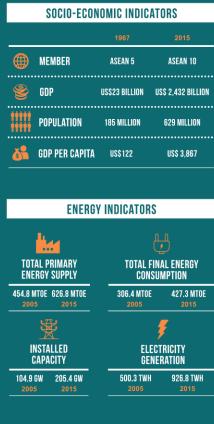
Electricity trade could enable increased hydropower generation in Sarawak.

Jakarta



Power/Energy System Integration Milestones and Trade ASEAN Countries





RENEWABLE ENERGY INDICATORS













FROM THE TOTAL PRIMARY **ENERGY SUPPLY**

> 2005 9.6% 2015 13.6%

FROM THE INSTALLED CAPACITY

22.2% 24.3%



Achieved the completion of additional physical interconnection with capacity of **1,723 MW**.

the total capacity of the ASEAN Power Grid (APG).



 6 LNG regasification terminals with a total capacity 27.5 mtpa.

(AMS) with a total 3,673 km.

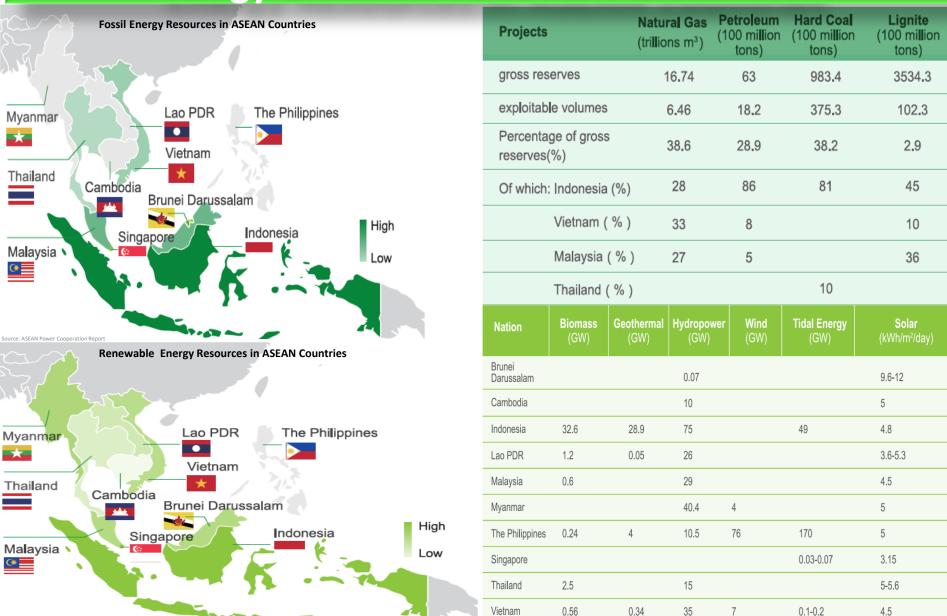
· 13 Trans-ASEAN Gas Pipeline (TAGP) bilateral

projects connecting six ASEAN Member States





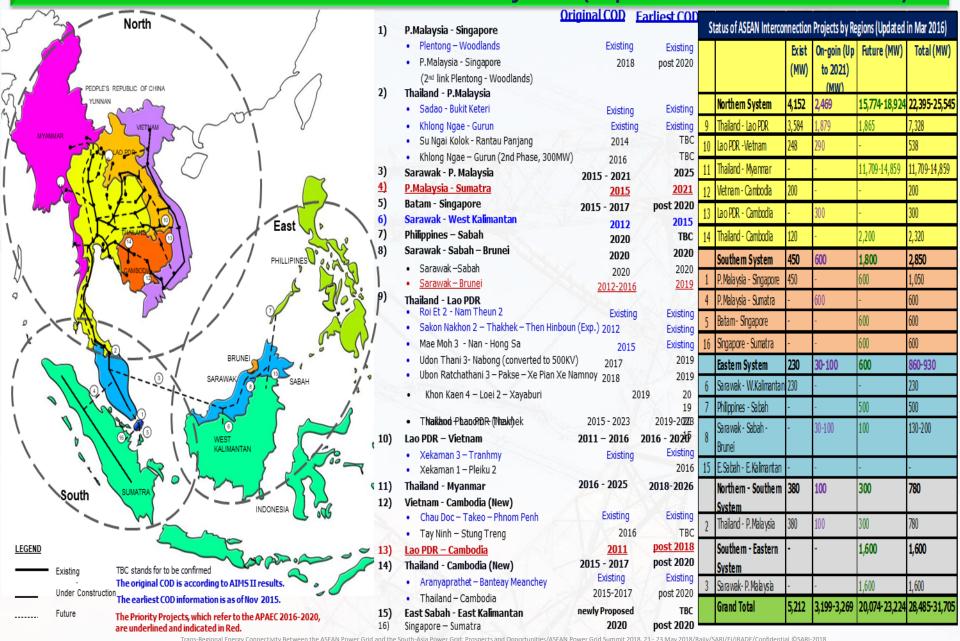
Energy Resources in ASEAN Countries







ASEAN Interconnection Projects(Updated in Mar 2016)







ntegrated Research and Action for Developmen

Power Market Structure of ASEAN Countries

Country	Regulator	Regulator independence	Market structure			
Brunei Darussalam	Dept. of Electrical Service	Under the Ministry of Energy	Single buyer			
Cambodia	Electricity Authority of Cambodia	Independent	Single buyer			
Indonesia	Dept. of Energy and Mineral Resources	Under the Ministry of Energy and Mineral Resources	Single buyer			
Lao PDR	Dept. of Electricity	Under the Ministry of Energy and Mines	Single buyer			
Malaysia	Energy Commission	Independent	Single buyer			
Myanmar	Ministries of Electric Power	Under the Ministries of Electrical Power	Single buyer			
Philippines	Energy Regulatory Commission	Independent	Price pool			
Singapore	Energy Market Authority	Under the Ministry of Trade and Industry	Price pool			
Thailand	Energy Regulatory Commission	Independent	Single buyer			
Viet Nam	Electricity Regulatory Authority	Under the Ministry of Industry	Cost-based pool			
Source: Syaiful, I. (2015), "ASEAN power market integration", presented at ACE-HAPUA-IEA-World Bank Workshop, 13 March 2015.						





Power Market Structure in South Asian Countries

Country	Policy	Regulation	Generation	Transmission	System Operation	Power Trading/Market Structure
Afghanistan	Ministry of Energy and Water (MEW)	Electricity Regulatory Authority	DABS	DABS	DABS	Single Buyer (SB), DABS
Bangladesh 16.3 GW	Ministry of Power, Energy and Mineral Resources	Bangladesh Energy Regulatory Commission	BPDB, EGCB, APSCL, NWPGC, IPPs, SIPPs, Rental Plants	PGCB	PGCB	Single Buyer, BPDB, Multiple Seller (MS)
Bhutan 1.6 GW	Ministry of Economic Affairs (MEA)	Bhutan Electricity Authority (BEA)	Druk Green Power Corporation (DGPC)	Bhutan Power Corporation (BPC)	BPC (NLDC)	Export Licensee , SB Model
India 344 GW	Central: Ministry of Power under Gol, State: Power/Energy Department under the State Government	Central: CERC,State: SERCs/ JERCs	Central: NTPC, NHPC, NPCIL, UMPPs, IPPs, MPPs State: State-owned GenCos, IPPs, CPPs	Central: POWERGRID (CTU), Private/JV Licensees State: STUs, Private/JV Licensees	Central: POSOCO (NLDC & 5 RLDCs) State: SLDCs	Multiple Buyer and MS Model Central: Inter-state Licensees; State: Discoms / Trade Cos (Include State Holding Cos) / Intra-state Licensees, Power Exchange Platform
Nepal .9 GW	Ministry of Energy (MoE)	Electricity Tariff Fixation Commission (ETFC)	Nepal Electricity Authority (NEA),IPPs	NEA	NEA	SB Model –NEA, Multiple Seller (MS)
Pakistan 29 GW	Ministry of Water and Power (MOWP)	National Electric Power Regulatory Authority (NEPRA)	State-owned generating companies formed after restructuring of WAPDA (CPGCL, JPCL, LPGCL, NPGCL) & other IPPs	National Transmission & Despatch Company (NTDC)	NTDC	SB Model , CPPA, Multiple Seller (MS)
Sri Lanka 4 GW	Ministry of Power and Energy (MOPE)	Public Utilities Commission of Sri Lanka (PUCSL)	Ceylon Electricity Board (CEB), IPPs	CEB Transmission Licensees	CEB Transmission Licensees	SB Model, Multiple Seller (MS)



Vertic ally Integr ated

Partial ly unbundl ed

Unbundl ed

□Afghanistan (DABS) **□**Bangladesh **□**Maldives **□**(Separate □India Trans. Utility) (Separate (FENAKA) □Nepal (NEA) □Bhutan **□**Sri Lanka (Separate (CEB) Gen.utility)

G,T,D utilities) **□**Pakistan (Separate G,T,D utilities))





South Asia Power Grid

Similarities

ASEAN Power Grid



Eight Countries, 1.76 billion, 23 % of world's population



Total Installed Capacity South Asia-398 GW



4.8 GW of Cross Border Transmission Capacity (3300 MW PPP)

Cross Border Power Trade are Bilateral in Nature

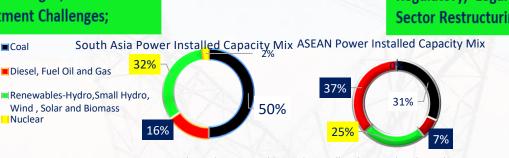
Steps are being taken to move from Bilateral to Multilateral (Trilateral Trade:- Bhutan-India-Bangladesh, Nepal -India-Bangladesh)

Power Market Structure: Except India all other SA countries have Single Buyer Model. In India-Competitive power market & power exchange exist. (Wholesale Competition)

Regional Power Market Issues: Different Policy, Regulatory, Legal Framework; Restricted Access to Indian Market; Investment Challenges; G to G versus Market form of Trade, Investment Challenges;

form of Trade, Sector Restructuring Concern, Full Opening of Power Exchange for CBET, Self **Sufficiency Concern**

G to G versus Market



uth-Asia Power Grid: Prospects and Opportunities/ASEAN Power Grid Summit 2018, 21 - 23 May 2018/Rajiv/SARI/EI/IRADE/Confidential ©SARI-201

Ten Countries, 634 Million People

Total Installed Capacity ASEAN 206 GW

5.21 GW of Cross Border Transmission Capacity

Cross Border Power Trade are Bilateral in Nature

Steps have been taken to move from Bilateral to Multilateral (Lao PDR-Thailand-Malaysia-Singapore Power Grid Interconnection Project (LTMS-PIP)

Power Market Structure: Except Singapore, Philippines, Vietnam all other ASEAN countries have Single Buyer Model. In Singapore (Wholesale), Philippines (Wholesale and Retail) have price pool structure, DAM market. Vietnam -Cost Pool-

Power Market Issues: Different Policy, Regulatory, Legal Framework; Investment Challenges; Sector Restructuring Concern, Concern on regional Power

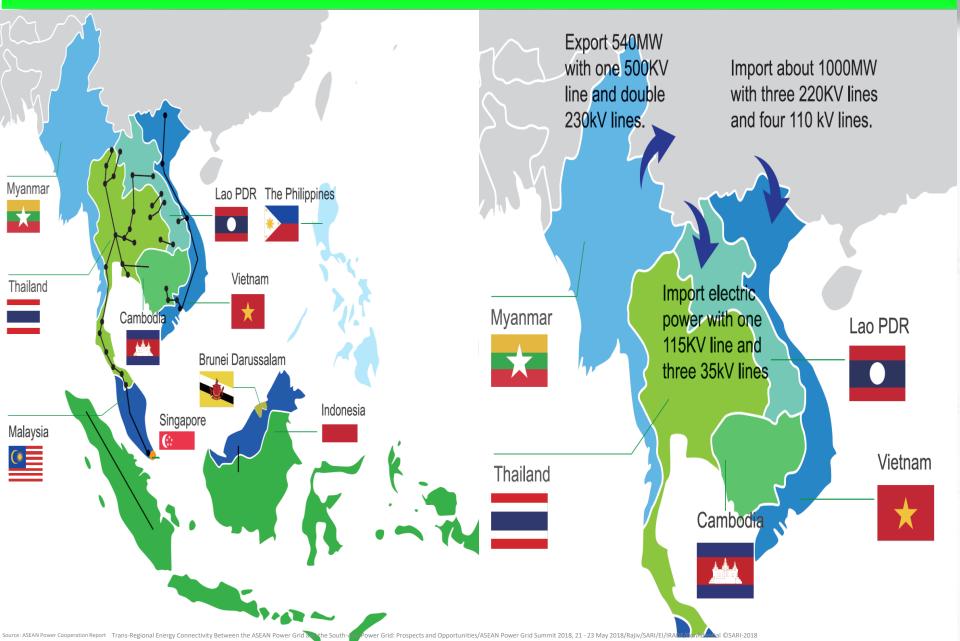
Exchange ,development/Opening of PXs CBET, Self Sufficiency Concern **Priorities** National ■ Oil ■ Renewables-Hydro, Small Hydro, Wind, Solar and Biomass ■ Natural Gas ■ Nucl Regional Priorities,







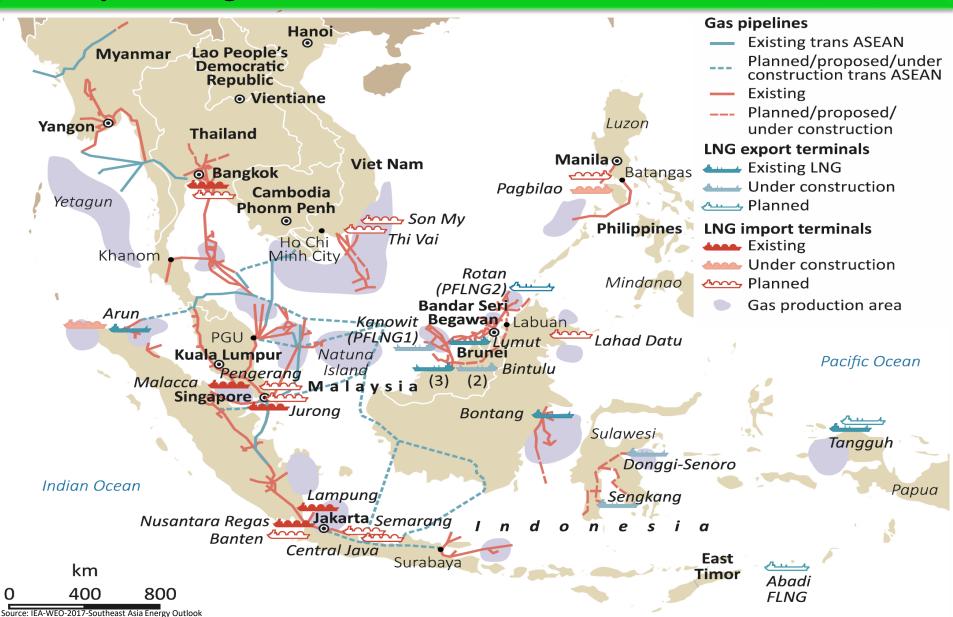
Power System Integration and Trade ASEAN Countries







Key natural gas resources and infrastructure in Southeast Asia

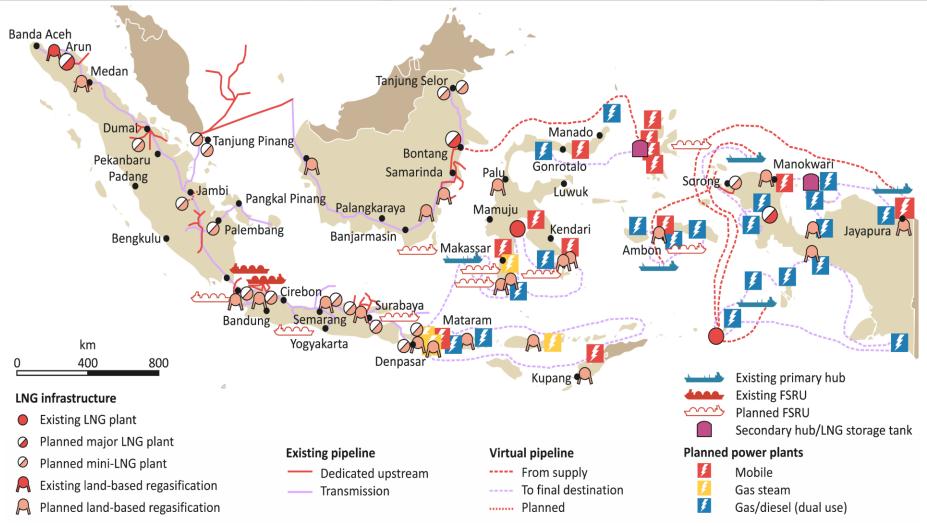


This map is without prejudice to the status of or sovereignty over any territory, to the delimitation of international frontiers and boundaries, and to the name of any territory, city or area.





Indonesia's natural gas-based electrification plans



This map is without prejudice to the status of or sovereignty over any territory, to the delimitation of international frontiers and boundaries, and to the name of any territory, city or area.

Natural gas infrastructure has been identified as a central component in Indonesia's energy access strategy

Notes: LNG = liquefied natural gas; FSRU = floating storage and regasification units. "Virtual pipeline" refers to routes by which gas is delivered by ship, instead of using pipelines. Source: LNG Infrastructure Roadmap 2016-2030 (MEMR. 2016). Source: IEA-WEO-2017-Southeast Asia Energy Outlook