# EPEX SPOT: A Power Exchange at the Heart of Europe

Our role in the wholesale market

Dr. Sandrine Wachon – Head of International Business Development Paris, 17 July, 2014



## Agenda

- 1. The European power market: fundamentals
- 2. EPEX SPOT in a nutshell
- 3. Our Markets and Products
- 4. Our challenges: the European power market



## The European power market: fundamentals





## The European power market

"The price in Germany and France actually is the reference price for the rest of Europe. It is of an utmost importance that this reference price comes from a transparent market with sufficient volumes traded and with a sufficient number of actors. I believe, strongly believe, that with proper supervision of the exchange the price will and should be trusted by all market participants and all political decision makers, myself included."

(Speech of the former EU Commissioner for Energy, Andris Piebalgs, during the press briefing on the Creation of EPEX SPOT 30 May 2008)



### Liberalization of the European Power Market

- 1996: European Directive on energy market liberalization
  - 1998: Implementation of the Directive in German and Austrian law
    - 2000: Implementation of the Directive in French law
      - 2001: Establishment of POWERNEXT SA
        - 2002: Merger of the former Leipzig Power Exchange LPX
          and the EEX Frankfurt to EEX AG
          - 17 September 2008: Creation of EPEX SPOT SE, owned 50/50 by POWERNEXT SA and EEX AG
            - 1 January 2009: Transfer of POWERNEXT Power Spot into EPEX SPOT SE
              - 1 September 2009: Transfer of EEX Power Spot into EPEX SPOT SE EPEXSPOT

The creation of EPEX SPOT and the development of power trading is one of the most visible results of the liberalization of the European Power Market.



### The organized market: principles

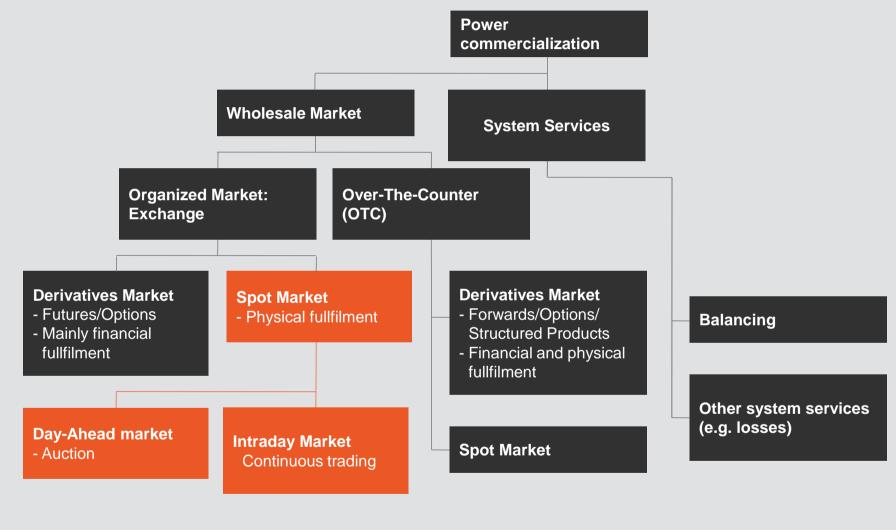


- Access to an anonymous market
- Level playing field between members
- Financial guarantees through the Clearing House
- Calculation and publication of transparent and fair price references





## Ways of commercializing power







### Definition of a Power Exchange

A Power Exchange organises in a

- centralised,
- multilateral,
- transparent,
- anonymous and
- secured

way ...

... transactions which fix a price and a quantity, ...

All other parameters are predetermined –

... for products that are:

- standardised and
- fungible.

Power Exchanges bundle supply and demand of companies and professionals of the power business (producers, utilities, banks, industrial consumers) and allow the creation of **a neutral market price** in a transparent, instant and fair manner.





## EPEX SPOT in a nutshell





#### Corporate facts

## **EPEXSPOT**

222 members

346 TWh traded in 2013

Based in Paris

Created in 2008

80 employees with 14 nationalities

Branch in Leipzig

A European and international success story



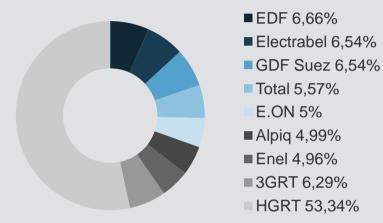
**EPEXSPOT** 

#### Shareholder structure



- ■LVV 7,38%
- Freistaat Sachsen 4,51%
- Stadt Leipzig 0,01%
- Others 0,33%
- Eurex Zürich AG 62,57%





50 / 50



Chairman of the Supervisory Board of EEX:

Dr. Jürgen Kroneberg





Chairman of the Board of Powernext: Pierre Bornard

#### The markets of EPEX SPOT

EPEX SPOT'S market areas cover an area of **1,200 TWh** of yearly power consumption, which represents **40%** of the EU's Integrated Electricity Market.



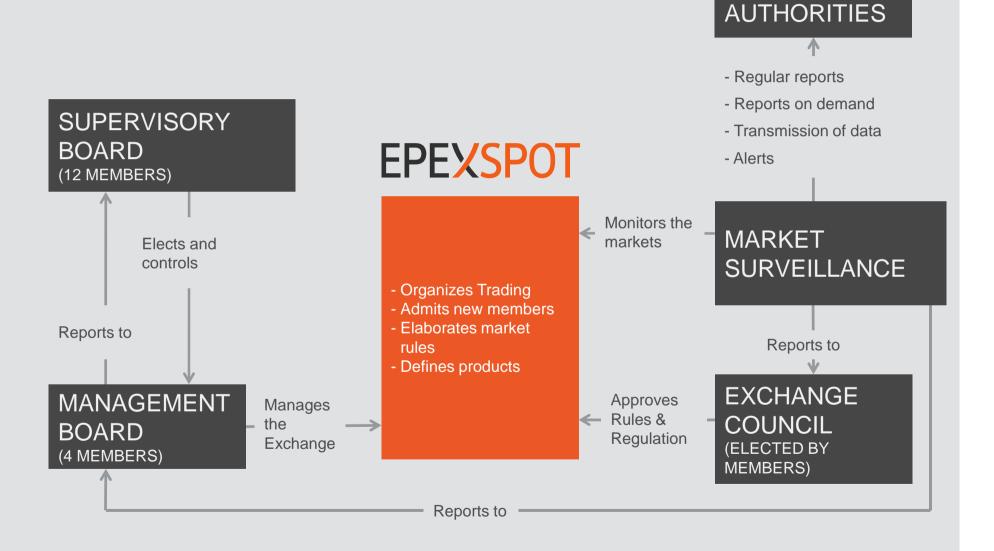
#### **3 EPEX SPOT Markets**

- Germany/Austria
- France
- Switzerland
- + Hungarian Day-Ahead Market on behalf of the Hungarian Power Exchange HUPX
- + Coupling services for Slovakian OKTE, Czech OTE and HUPX

**19 interconnectors** with own and neighbouring markets

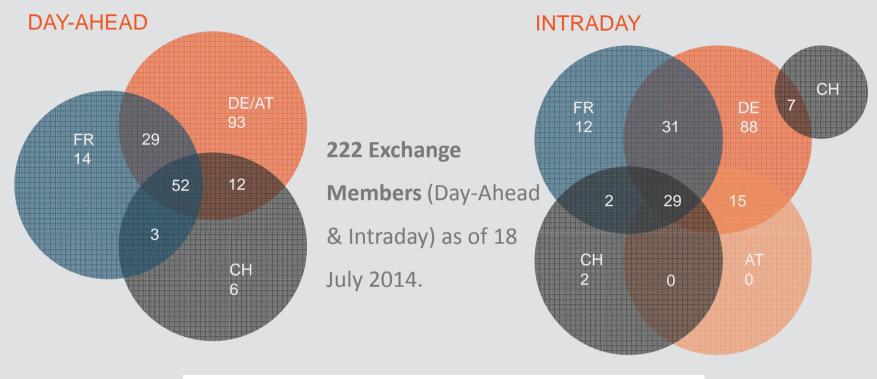
EPEX SPOT has an inherent incentive to integrate European power markets. We support this process by our harmonised cross-border trading systems.

#### Overall governance



COMPETENT

## Distribution of Exchange Members on the market segments







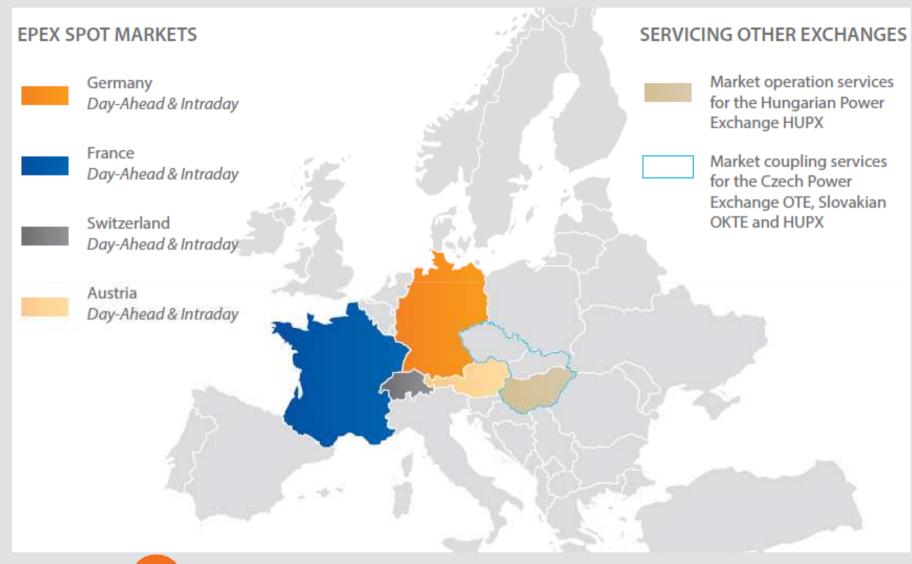


## Our Markets and Products





#### Markets and services





#### Market review 2013: Markets, volumes and delivery zones

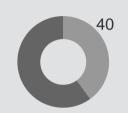
#### **265,5 TWH**

+ 2%

Intraday: 19,7 TWh (+25%)



#### Share of national consumption



#### **Delivery zones**











#### 19,2 TWH

+ 12%

Intraday: 0,7 TWh (Start: 6/2013)

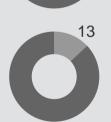


#### swissgrid

#### 61,3 TWH

± 0%

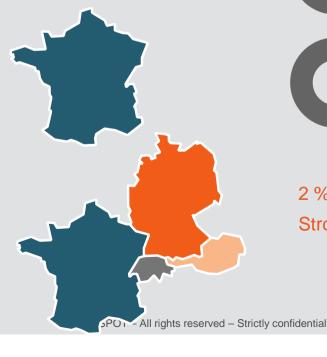
Intraday: 2,9 TWh (+ 27%)





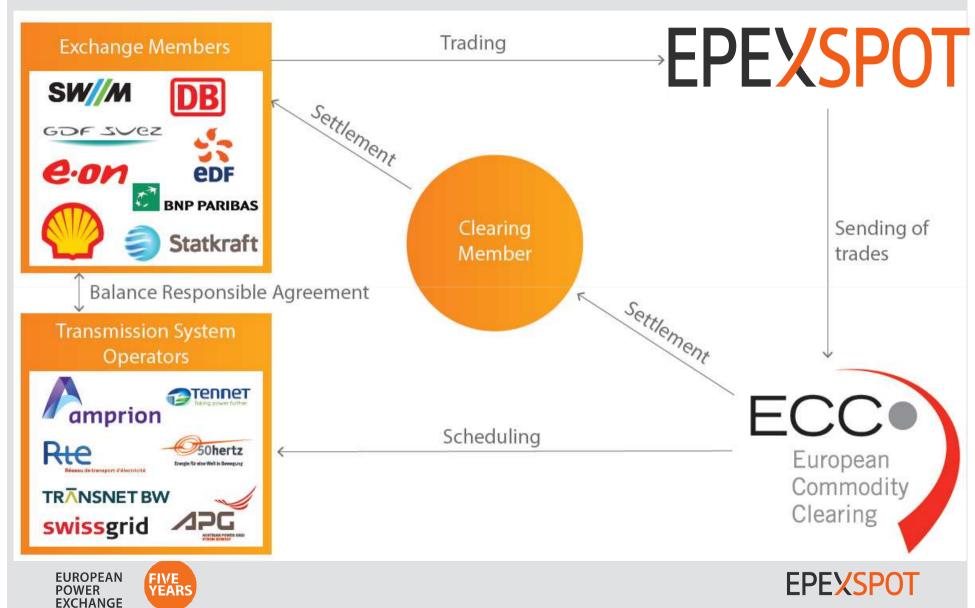
#### **346 TWH**

in 2013 on all **EPEX SPOT markets** 



2 % of overall increase of volume in 2013 Strong growth on all Intraday markets

## Trading on the Exchange



## The role of the Exchange in the timeline of the market

**Derivatives** 



DAY-AHEAD MARKET



INTRADAY MARKET



Balancing

Long and middle-term (Years/months/weeks)

Anticipated covering of need of supply, optimization of production means

Short-term (One day before delivery)

Balance of production and consumption

Very short-term (several hours before delivery)

Balance of production and consumption

Real-time (minutes)

System security

**EPEXSPOT** 

#### DAY-AHEAD AUCTION

- Optimization of liquidity via an auction
- Market areas: Germany/Austria, France, Switzerland

#### **CONTINUOUS INTRADAY**

- Flexibility through continuous trading
- Market areas: Germany/Austria, France, Switzerland

#### Two Main Products at EPEX SPOT

#### **Day-Ahead**

#### **Intraday**

#### Overview – Day Ahead Auctions

Market Areas

France

Germany / Austria

Switzerland

- Blind auction procedure, takes place on 7 days a week, year-round
- 24 hours of the respective next day are traded
- Hourly and block contracts available for trading
- Integrated in CWE Market Coupling
- Trading is conducted via the EPEX trading system (ETS)

#### Overview – Intraday Continuous Trading

Market Areas

Germany

France

Austria

Switzerland

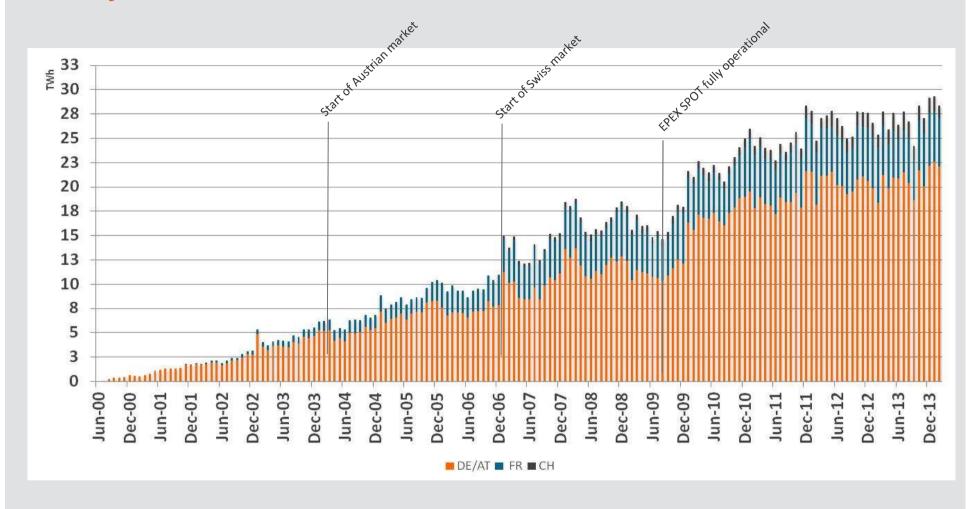
- Continuous trading and price formation,
  24 hours a day, 7 days a week, year-round
- Contracts can be traded until 45 minutes before the beginning of delivery (Austria and Switzerland: 75 minutes)
- Hourly and block contracts available for trading
- 15-minute contracts on German and Swiss markets allow flexible balancing of portfolio
- Cross-border trading between Germany, France, Austria and Switzerland







### **Day-Ahead Market**



2001: Establishment of Powernext SA

7/2002: Merger of Energy Exchanges Frankfurt-Leipzig

12/2006: Switzerland becomes a new market

9/2008: Creation of EPEX SPOT SE

1/2009: Transfer of Powernext Power Spot into EPEX SPOT SE

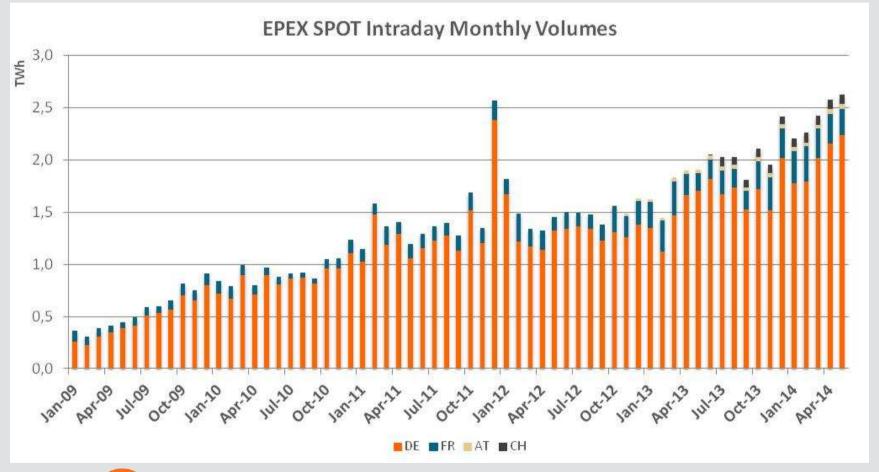
**9/2009:** Transfer of EEX Power Spot into EPEX SPOT SE





### **Intraday Market**

- Intraday markets are very active both locally and cross-border
- Cross-border trades represented on average 13% of total traded volume







# Our challenges: the European power market



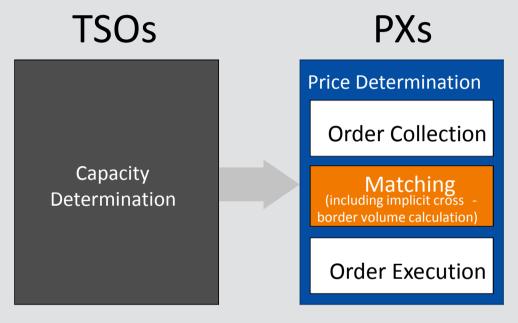


### Market Coupling: Overview

- Market Coupling or Price Coupling is a solution to couple markets operated by different Power Exchanges and covers the technical, organizational and legal aspects
- Price differences between market areas are minimized or eliminated by directly using the cross-border transfer capacity on interconnectors between countries on the Exchange
- Offer and demand are widened from a national level to a European level
- Respects the features of local European markets
- Different Market Coupling initiatives already existed before NWE launch on 4/2/2014, e.g. in Central Western Europe (CWE) since 10 November 2010, covering Germany, France, Belgium, Netherlands and Luxemburg
- Market Coupling is the most concrete implementation of the Internal Energy
  Market Europe has ever known so far

## Market Coupling: Governance requirements

- Tight interrelation of TSOs and PXs functions in implicit cross-border capacity allocation mechanisms:



- In a price coupling scheme, the cross-border volume is optimized through PXs matching process. The Cross-border volume calculation is performed and controlled by the PXs as it is integrated in the matching process
- TSOs PXs relationship is established either by a national regulation, or through a direct customer / service provider.





## **European Market Coupling Benefits**

Optimal use of interconnectors facilitating congestion management

Reduction of price volatility

Smoothing effect on negative or positive price spikes

Propagation of extreme weather conditions (i.e. cold wave, storm front) on other market areas

Higher security of supply through market integration and no longer depending on the individual country







**EPEXSPOT** 

## Market Coupling: Timeline

CWE MARKET COUPLING + INTERIM TIGHT VOLUME 2010 NWE + SWE PRICE COUPLING 2014 SINGLE EUROPEAN PRICE COUPLING 2014/15







### Day-Ahead Market Coupling - Roadmap

**PCR** 

- Price Coupling of Regions
- Coupling Tool Box (Contracts/ Systems (PMB, Euphemia,...)/ Procedures)



NWE/ **SWE** 

- CWE + Nordic/Baltic + UK : Price Coupling SWE : start-up solution (ATC FR/ES @ 0)
- In operation since 4 February 2014

SWE

- SWE full coupling with NWE region (FR/ES capacity implicitly allocated)
- In operation since 13 May 2014

**CWE** FB

- Network model moved from ATC to Flow-based in CWE region
- Target go-live : November 2014

**SNB** 

- Swiss Nothern Borders, implicit allocation on FR/CH, DE/CH, AT/CH
- Target go-live : end of 2014

**IBWT** 

- Italian Borders Working Table
- Target go-live : end of 2014

CEE

- 4 MMC initiative as a first step (CZ-SK-HU-OPCOM)
- Target go-live : end of 2014



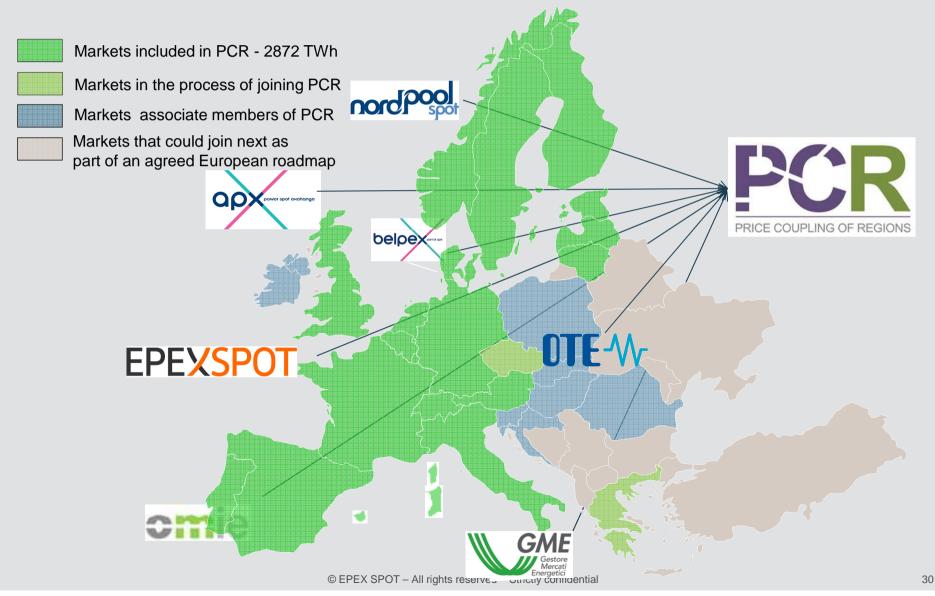


## PCR: the engine of the Internal Energy Market

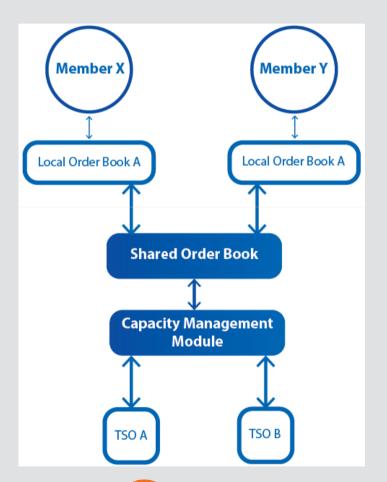


- Initiated by European Power Exchanges, confirmed by European authorities, Price Coupling of Regions (PCR) is a project dedicated to deliver the Pan-European Price Coupling solution
- The aim is to develop a single price coupling algorithm to be used to calculate electricity prices across Europe
- Based on three main principles:
  - One single algorithm
  - Decentralized operation
  - Individual accountability of each Power Exchange
- It will facilitate the road to the overall EU target of a harmonized European electricity market
- ► PCR is the "engine" of the "vehicle" Multilateral Regional Coupling

## Towards the Single European Power Market: Next steps



## The Intraday Target Model: What and why



- One European integrated solution, handling the trading and the capacity allocation functions
- PXs are in charge of both functions using a single IT provider
- The model is made mandatory by law (defined in the CACM Network Codes and governed by the Day-Ahead / Intraday Governance Guidelines)
- PXs outside of the cooperative agreement will not be able to offer cross-border trading to their members anymore, since all crossborder capacity will be allocated on the single SOB/CMM solution
- Explicit capacity allocation to enable OTC trading will be allowed on certain borders, for an interim period only

#### **Objectives:**

- 1. Allocate implicitly all the Intraday cross-border capacity on a single platform
- 2. Pool all the PXs' Intraday liquidity on a single trading screen

#### **Benefits expected by the Authorities:**

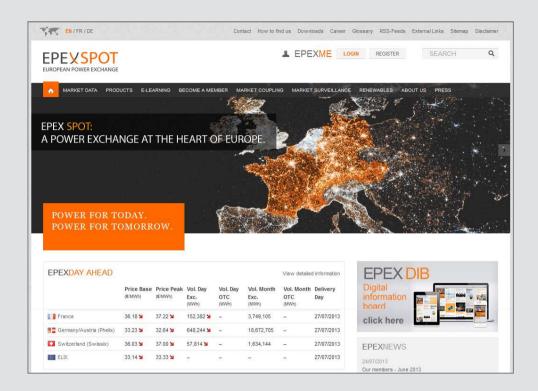
- 1. Facilitated cross-border access to Intraday markets
- 2. Improvement of the intraday liquidity and price-signal
- 3. Better short-term management of the power system, especially with regard to intermittent energy







#### Thank you for your attention!



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## FIVE YEARS

EUROPEAN POWER EXCHANGE

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POWER FOR TOMORROW.